

COMPASS

Acadiana
Market Report
Year End 2024



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Acadiana: This region is comprised of Acadia, St Landry, St Martin, Lafayette, Iberia, and Vermilion Parishes.

Out of Parish: This would include Acadia, St Landry, St Martin, Iberia, and Vermilion Parishes – all Parishes in Acadiana EXCEPT Lafayette Parish

Q1: First quarter of the year (January-March)

Q2: Second quarter of the year (April-June)

Q3: Third quarter of the year (July-September)

Q4: Fourth quarter of the year (October-December)

Unit: Accounts for one transaction.

Dollar Volume: The total of all Sales Prices.

Number Active: The number of listings for sale which are currently being marketed but do not yet have a purchase agreement. This number is pulled as of the last day of the report month.

Number Pending: The number of current listings for which a contract has been signed but not yet closed. This number is pulled as of the last day of the report month.

Number Sold: The number of properties that have gone to a closing in the last month.

Average Days on Market (DOM): The average marketing period of currently active listings.

List/Sold Price %: When a property is listed on the market, the list price may change couple times before it gets sold. List/Sold Price % represents the percentage difference between sold price and list price of sold properties.

Resale/Existing: Residential properties that are 1 year or older.

New Construction: Residential properties that are proposed construction, under construction, and new construction >1 year old.

Average Sales Price: The average price for which a property sold.

Months of Inventory: An estimate of how fast listings are currently selling measured in months. *(For example, if 100 properties sell per month and there are 800 properties for sale – there is an 8 month supply of inventory before counting the additional properties that will come on the market.)*

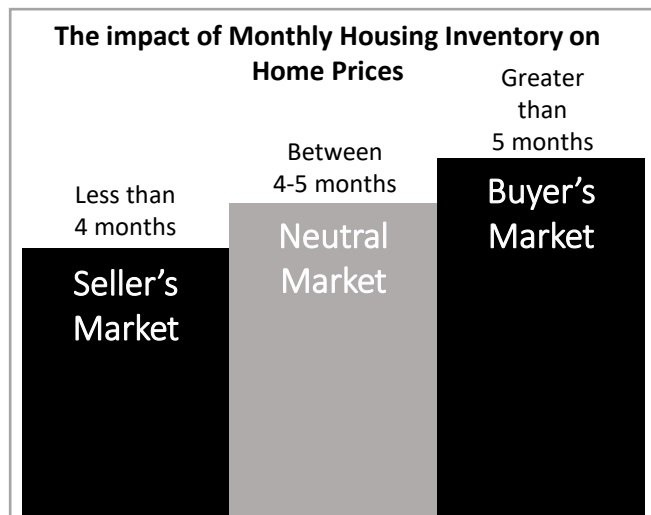
Market Penetration: The extent to which a company is recognized in a particular market.

Year to Date (YTD): a term covering the period between the beginning of the year and the present

Seller's Market: occurs when the housing demand exceeds the supply

Neutral Market: the number of buyers and sellers in the marketplace are equalized

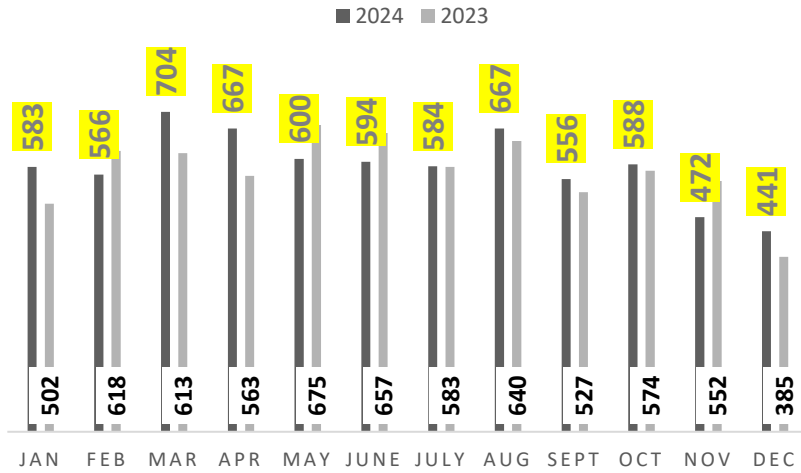
Buyer's Market: housing market where the supply exceeds the demand



Acadiana



Acadiana New Listings

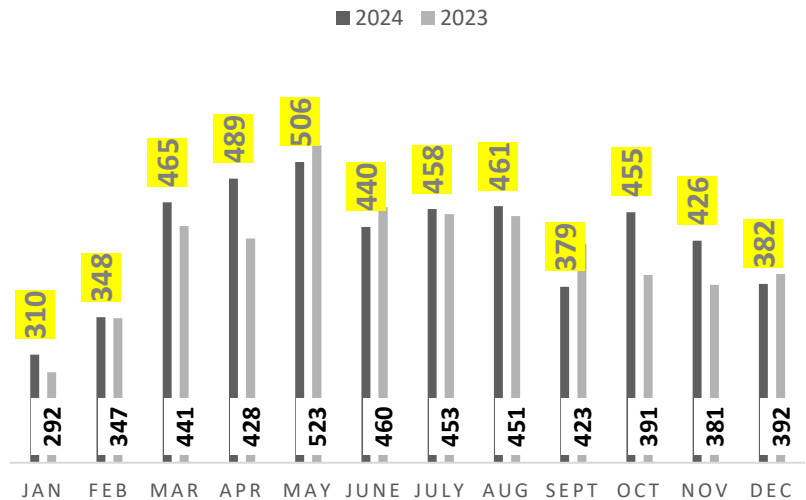


In December 2024 there were 441 new Residential listings in Acadiana. That is an **increase** of 13% from new listings in December of 2023 but a **decrease** of 7% from new listings in November 2024. **Total for 2024 YTD is 7,022 versus 6,889 in 2023 which is a 2% increase.**

* Any listing with a List date within the reported month range is considered a New Listing.

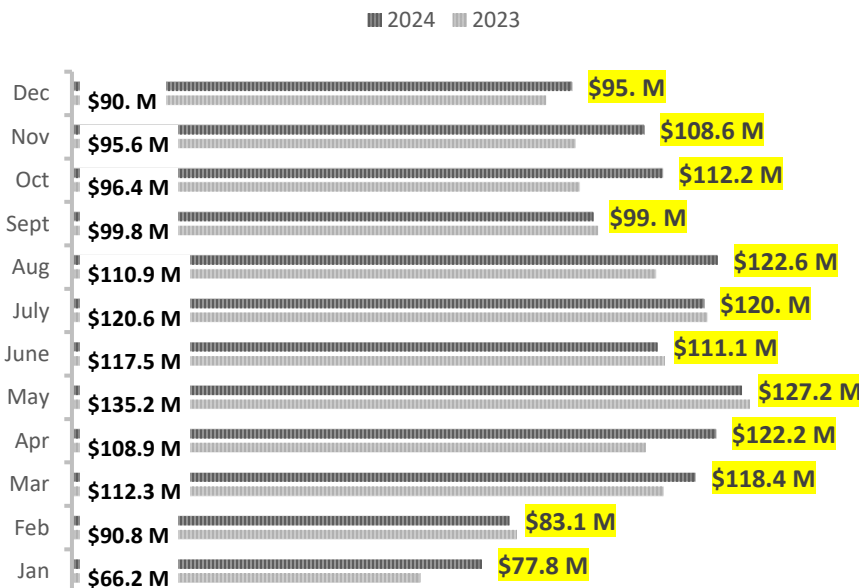
Acadiana Closed Sales

In December 2024 there were 382 total Residential sales in Acadiana. That is a **decrease** of 3% from units sold in December of 2023, and a **decrease** of 10% from units sold in November 2024. **Total for 2024 YTD is 5,119 versus 4,982 in 2023 which is a 3% increase.** Average days on market in the month of December across Acadiana was 89. **Average DOM for 2024 was 78.**



Acadiana Dollar Volume

In December 2024, the total Residential closed volume was \$94,954,682 across Acadiana. That is a 5% **increase** from December 2023, but a **decrease** of 13% from November 2024. **Total for 2024 YTD is \$1,297,290,063 versus \$1,244,222,826 in 2023 which is a 4% increase.** Average Sales Price in December across Acadiana was \$248,572. **Average Sales Price for 2024 was \$253,426.**



Acadiana Price Points – December 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	27	8	3.6
\$20,000-\$29,999	42	10	2.9
\$30,000-\$39,999	50	9	2.2
\$40,000-\$49,999	43	18	5.0
\$50,000-\$59,999	66	30	5.5
\$60,000-\$69,999	65	28	5.2
\$70,000-\$79,999	77	33	5.1
\$80,000-\$89,999	80	41	6.2
\$90,000-\$99,999	93	41	5.3
\$100,000-\$109,999	85	17	2.4
\$110,000-\$119,999	91	38	5.0
\$120,000-\$129,999	111	60	6.5
\$130,000-\$139,999	125	49	4.7
\$140,000-\$149,999	122	48	4.7
\$150,000-\$159,999	133	39	3.5
\$160,000-\$169,999	133	54	4.9
\$170,000-\$179,999	161	37	2.8
\$180,000-\$189,999	194	63	3.9
\$190,000-\$199,999	176	47	3.2
\$200,000-\$219,999	439	96	2.6
\$220,000-\$239,999	577	192	4.0
\$240,000-\$259,999	481	199	5.0
\$260,000-\$279,999	327	131	4.8
\$280,000-\$299,999	238	94	4.7
\$300,000-\$349,999	368	193	6.3
\$350,000-\$399,999	269	116	5.2
\$400,000-\$449,999	132	65	5.9
\$450,000-\$499,999	98	64	7.8
\$500,000-\$549,999	74	38	6.2
\$550,000-\$599,999	53	25	5.7
\$600,000-\$699,999	57	45	9.5
\$700,000-\$799,999	44	30	8.2
\$800,000-\$899,999	26	33	15.2
\$900,000-\$999,999	17	12	8.5
\$1,000,000 & over	45	69	18.4

\$0 - \$149,999:

21% of all sales reported in this range

21% of all active listings

1077 total sales vs 430 actives

4.79 - month supply of inventory

\$150,000 - \$299,999:

56% of all sales reported in this range

46% of all active listings

2859 total sales vs 952 actives

4.00 - month supply of inventory

\$300,000 and above:

23% of all sales reported in this range

33% of all active listings

1183 total sales vs 690 actives

7.00 - month supply of inventory

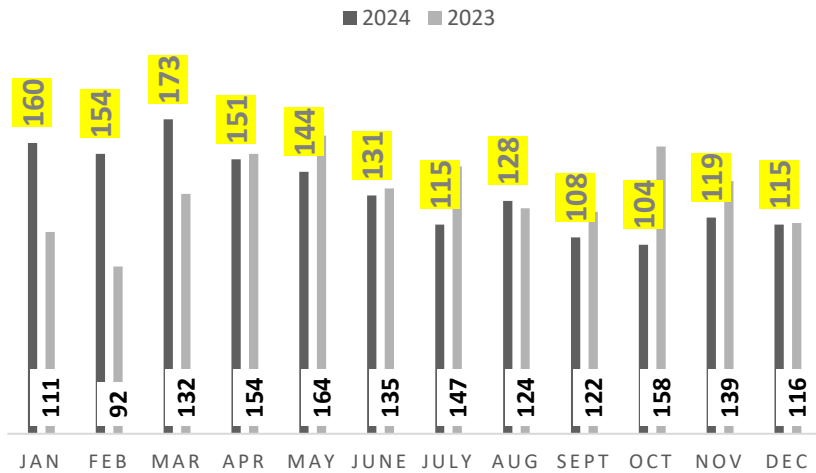
5119

2072

4.9



Acadiana New Construction New Listings

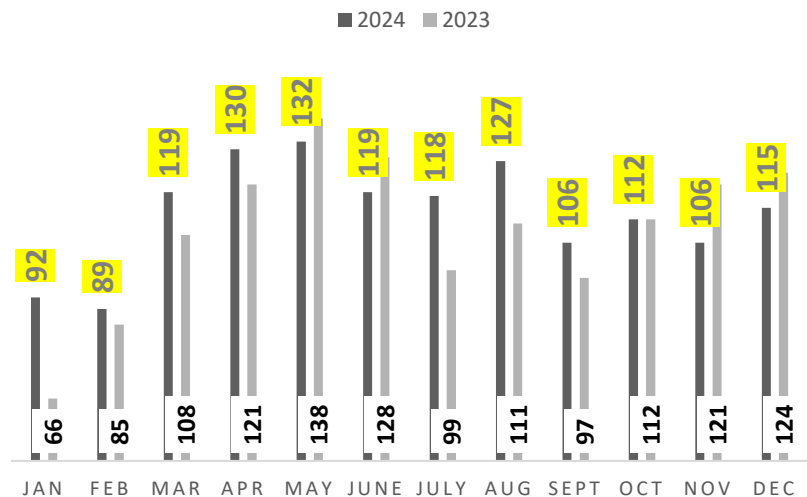


In December 2024 there were 115 new construction listings in Acadiana. That is a **decrease** of <1% from new listings in December 2023, and a **decrease** of 3% from new listings in November 2024. **Total for 2024 YTD is 1,602 versus 1,594 in 2023 which is a <1% increase.**

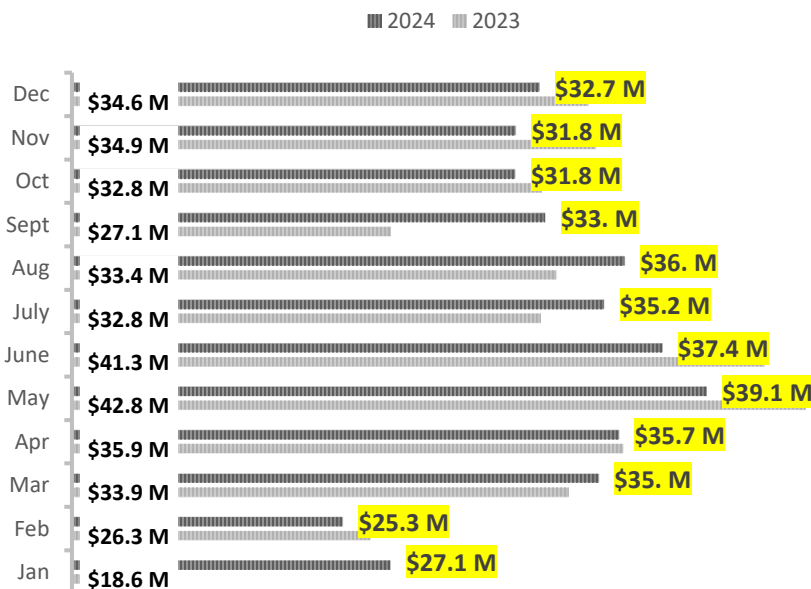
* Any listing with a List date within the reported month range is considered a New Listing.

Acadiana New Construction Closed Sales

In December 2024 there were 115 total new construction sales in Acadiana. That is a **decrease** of 7% from units sold in December of 2023, but an **increase** of 8% from units sold in November 2024. **Total for 2024 YTD is 1,365 versus 1,310 in 2023 which is an 4% increase.** Average days on market in the month of December for new construction across Acadiana was 103. **Average DOM for 2024 was 106.**



Acadiana New Construction Dollar Volume



In December 2024, the total new construction closed volume was \$32,733,414 across Acadiana. That is a 5% **decrease** from December 2023, but an **increase** of 3% from November 2024. **Total for 2024 YTD is \$400,091,628 versus \$394,495,223 in 2023 which is a 1% increase.** Average Sales Price in December for new construction across Acadiana was \$284,638. **Average Sales Price for 2024 was \$293,107.**

Acadiana New Construction Price Points – December 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	1	0	0.0
\$150,000-\$159,999	3	1	4.0
\$160,000-\$169,999	3	9	36.0
\$170,000-\$179,999	1	1	12.0
\$180,000-\$189,999	32	10	3.8
\$190,000-\$199,999	28	12	5.1
\$200,000-\$219,999	149	25	2.0
\$220,000-\$239,999	287	80	3.3
\$240,000-\$259,999	250	103	4.9
\$260,000-\$279,999	156	50	3.8
\$280,000-\$299,999	101	45	5.3
\$300,000-\$349,999	134	77	6.9
\$350,000-\$399,999	93	39	5.0
\$400,000-\$449,999	26	18	8.3
\$450,000-\$499,999	25	21	10.1
\$500,000-\$549,999	22	14	7.6
\$550,000-\$599,999	9	10	13.3
\$600,000-\$699,999	13	8	7.4
\$700,000-\$799,999	12	10	10.0
\$800,000-\$899,999	6	9	18.0
\$900,000-\$999,999	5	5	12.0
\$1,000,000 & over	9	16	21.3
	1365	563	4.9

\$0 - \$149,999:

0% of all sales reported in this range

0% of all active listings

1 total sales vs 0 actives

0.00 - month supply of inventory

\$150,000 - \$299,999:

74% of all sales reported in this range

60% of all active listings

1010 total sales vs 336 actives

3.99 - month supply of inventory

\$300,000 and above:

26% of all sales reported in this range

40% of all active listings

354 total sales vs 227 actives

7.69 - month supply of inventory

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	6889	7022	2%
Closed Sales	4982	5119	3%
Days on Market	65	85	31%
Average Sales Price	\$253,083	\$251,533	-1%

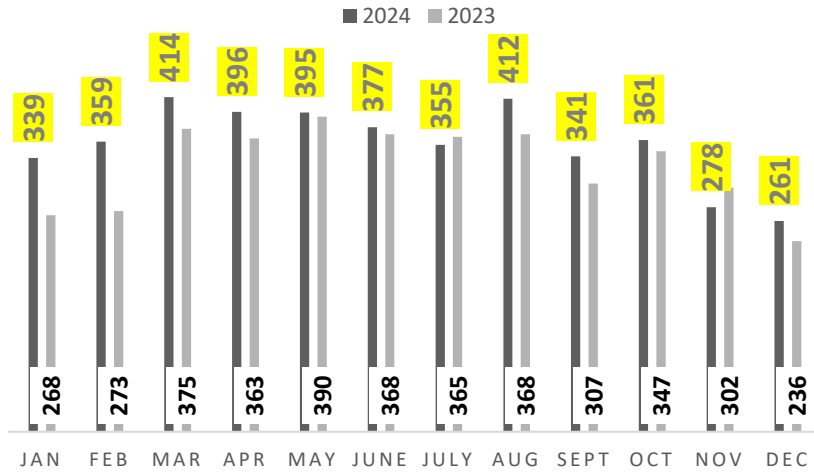
Acadiana New Construction Recap – 2024 vs 2023

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	1594	1602	1%
Closed Sales	1310	1365	4%
Days on Market	106	106	0%
Average Sales Price	\$300,640	\$293,273	-2%

Lafayette Parish



Lafayette New Listings

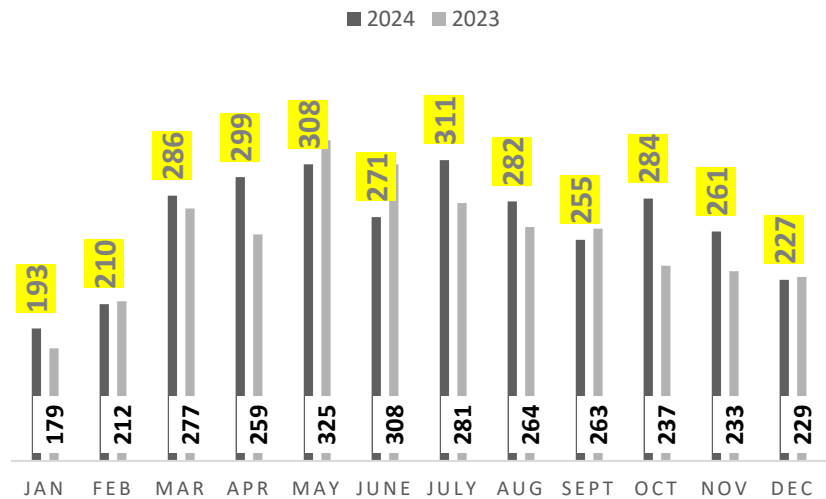


In December 2024 there were 261 new Residential listings in in Lafayette Parish. That is an **increase** of 10% from new listings in December 2023 but a **decrease** of 6% from new listings in November 2024. **Total for 2024 YTD is 4,288 versus 3,962 in 2023 which is an 8% increase.**

* Any listing with a List date within the reported month range is considered a New Listing.

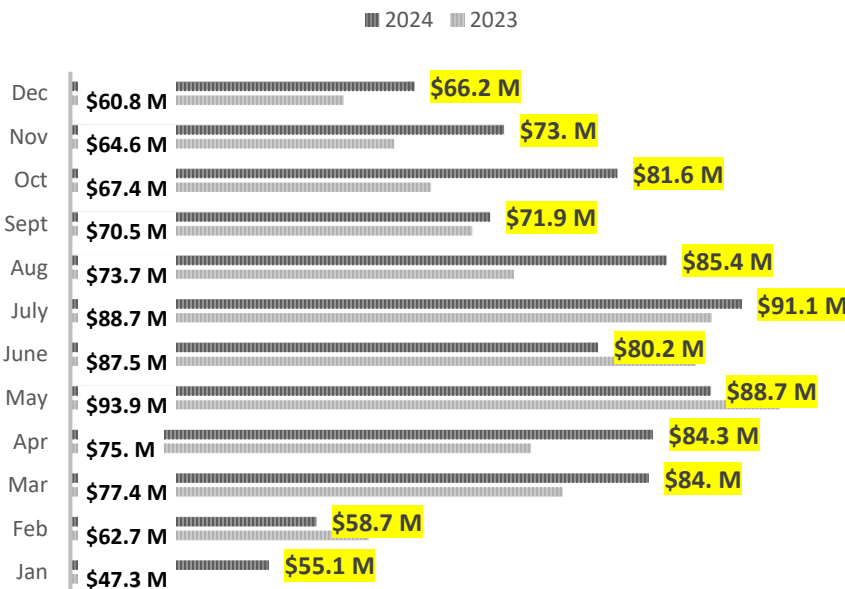
Lafayette Closed Sales

In December 2024 there were 227 total Residential sales in Lafayette Parish. That is a **decrease** of 1% from units sold in December of 2023, and a **decrease** of 13% from units sold in November 2024. **Total for 2024 YTD is 3,187 versus 3,067 in 2023 which is a 4% increase.** Average days on market in the month of December in Lafayette Parish was 80. **Average DOM for 2024 was 71.**



Lafayette Dollar Volume

In December 2024, the total Residential closed volume was \$66,164,150 in Lafayette Parish. That is an 8% **increase** from December 2023, but a **decrease** of 9% from November 2024. **Total for 2024 YTD is \$920,031,527 versus \$869,700,682 in 2023 which is a 5% increase.** Average Sales Price in December in Lafayette Parish was \$291,472. **Average Sales Price for 2024 was \$288,682.**



Lafayette Parish Price Points – December 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	1	0	0.0
\$20,000-\$29,999	3	0	0.0
\$30,000-\$39,999	4	1	3.0
\$40,000-\$49,999	10	0	0.0
\$50,000-\$59,999	17	6	4.2
\$60,000-\$69,999	20	4	2.4
\$70,000-\$79,999	31	3	1.2
\$80,000-\$89,999	37	10	3.2
\$90,000-\$99,999	35	14	4.8
\$100,000-\$109,999	45	6	1.6
\$110,000-\$119,999	32	13	4.9
\$120,000-\$129,999	41	16	4.7
\$130,000-\$139,999	55	16	3.5
\$140,000-\$149,999	50	17	4.1
\$150,000-\$159,999	52	9	2.1
\$160,000-\$169,999	68	22	3.9
\$170,000-\$179,999	90	13	1.7
\$180,000-\$189,999	113	30	3.2
\$190,000-\$199,999	112	20	2.1
\$200,000-\$219,999	256	51	2.4
\$220,000-\$239,999	372	105	3.4
\$240,000-\$259,999	356	132	4.4
\$260,000-\$279,999	267	101	4.5
\$280,000-\$299,999	172	63	4.4
\$300,000-\$349,999	278	143	6.2
\$350,000-\$399,999	209	87	5.0
\$400,000-\$449,999	106	41	4.6
\$450,000-\$499,999	84	44	6.3
\$500,000-\$549,999	64	32	6.0
\$550,000-\$599,999	40	20	6.0
\$600,000-\$699,999	50	28	6.7
\$700,000-\$799,999	38	25	7.9
\$800,000-\$899,999	25	28	13.4
\$900,000-\$999,999	16	11	8.3
\$1,000,000-\$1,499,999	32	33	12.4
\$1,500,000-\$1,999,999	4	14	42.0
\$2,000,000 & over	2	7	42.0
	3187	1165	4.4

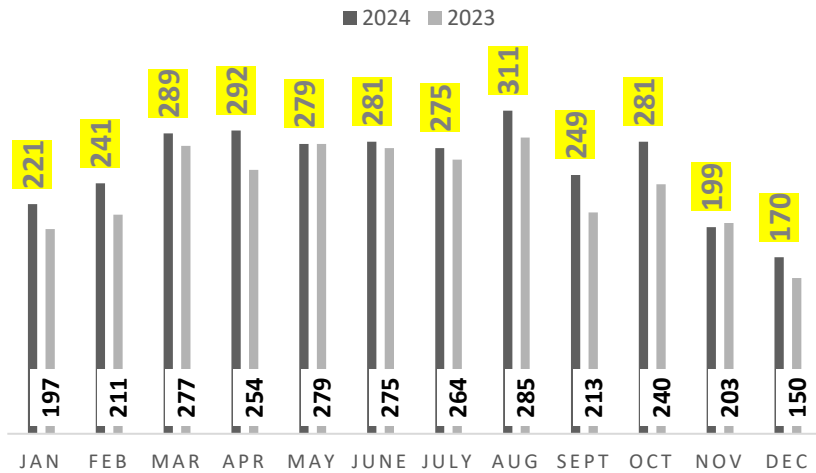
\$0 - \$149,999:
 12% of all sales reported in this range
 9% of all active listings
 381 total sales vs 106 actives
 3.34 - month supply of inventory

\$150,000 - \$299,999:
 58% of all sales reported in this range
 47% of all active listings
 1858 total sales vs 546 actives
 3.53 - month supply of inventory

\$300,000 and above:
 30% of all sales reported in this range
 44% of all active listings
 948 total sales vs 513 actives
 6.49 - month supply of inventory



Lafayette Resale Homes New Listings

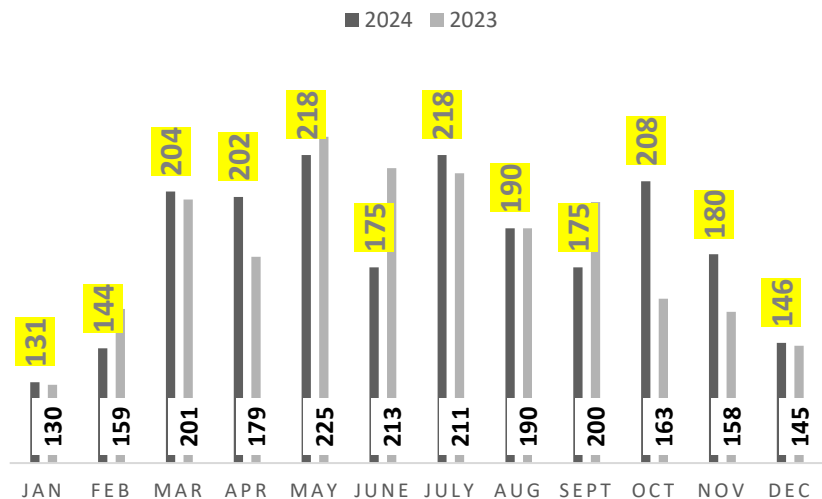


In December 2024 there were 170 Residential resale new listings in Lafayette Parish. That is an **increase** of 12% from resale new listings in December 2023 but a **decrease** of 15% from resale new listings in November 2024. **Total for 2024 YTD is 3,088 versus 2,848 in 2023 which is an 8% increase.**

* Any listing with a List date within the reported month range is considered a New Listing.

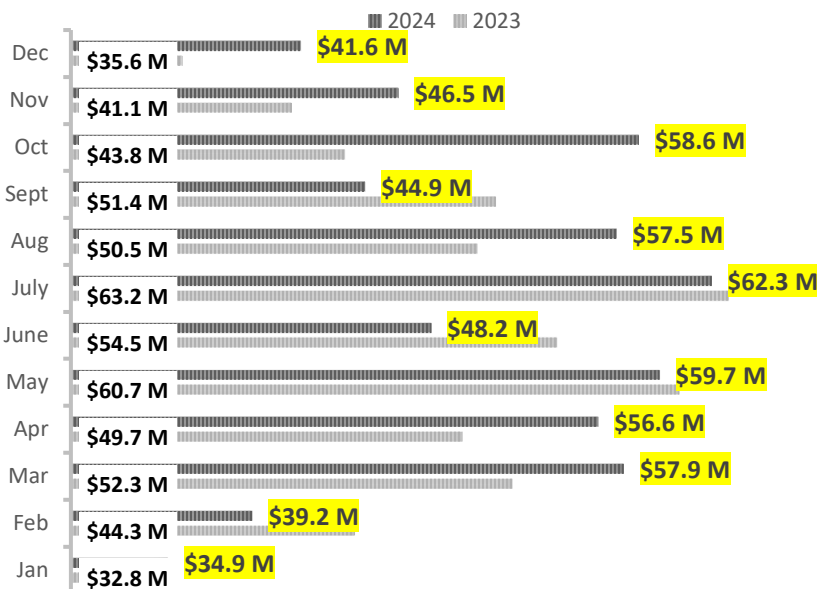
Lafayette Resale Homes Closed Sales

In December 2024 there were 146 total Residential resales in Lafayette Parish. That is an **increase** of <1% from resale units sold in December of 2023, but a **decrease** of 19% from resale units sold in November 2024. **Total for 2024 YTD is 2,191 versus 2,174 in 2023 which is a <1% increase.** Average days on market in the month of December for resales in Lafayette Parish was 67. **Average DOM for 2024 was 55.**



Lafayette Resale Homes Dollar Volume

In December 2024, the total Residential resale closed volume for resales was \$41,618,618 in Lafayette Parish. That is a 14% **increase** from December 2023, but a **decrease** of 11% from November 2024. **Total for 2024 YTD is \$607,890,831 versus \$580,138,667 in 2023 which is a 5% increase.** Average Sales Price in December for resales in Lafayette Parish was \$293,985. **Average Sales Price for 2024 was \$277,449.**



Lafayette Parish Resale Homes Price Points – December 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	1	0	0.0
\$20,000-\$29,999	3	0	0.0
\$30,000-\$39,999	4	1	3.0
\$40,000-\$49,999	10	0	0.0
\$50,000-\$59,999	17	6	4.2
\$60,000-\$69,999	20	4	2.4
\$70,000-\$79,999	31	3	1.2
\$80,000-\$89,999	37	10	3.2
\$90,000-\$99,999	34	14	4.9
\$100,000-\$109,999	44	6	1.6
\$110,000-\$119,999	32	13	4.9
\$120,000-\$129,999	39	16	4.9
\$130,000-\$139,999	55	16	3.5
\$140,000-\$149,999	50	17	4.1
\$150,000-\$159,999	50	7	1.7
\$160,000-\$169,999	65	14	2.6
\$170,000-\$179,999	90	13	1.7
\$180,000-\$189,999	84	23	3.3
\$190,000-\$199,999	99	14	1.7
\$200,000-\$219,999	199	40	2.4
\$220,000-\$239,999	214	65	3.6
\$240,000-\$259,999	182	55	3.6
\$260,000-\$279,999	129	57	5.3
\$280,000-\$299,999	81	27	4.0
\$300,000-\$349,999	164	74	5.4
\$350,000-\$399,999	122	51	5.0
\$400,000-\$449,999	79	22	3.3
\$450,000-\$499,999	59	24	4.9
\$500,000-\$549,999	42	19	5.4
\$550,000-\$599,999	31	10	3.9
\$600,000-\$699,999	37	22	7.1
\$700,000-\$799,999	27	16	7.1
\$800,000-\$899,999	19	19	12.0
\$900,000-\$999,999	10	6	7.2
\$1,000,000 & over	29	38	15.7
	2189	722	4.0

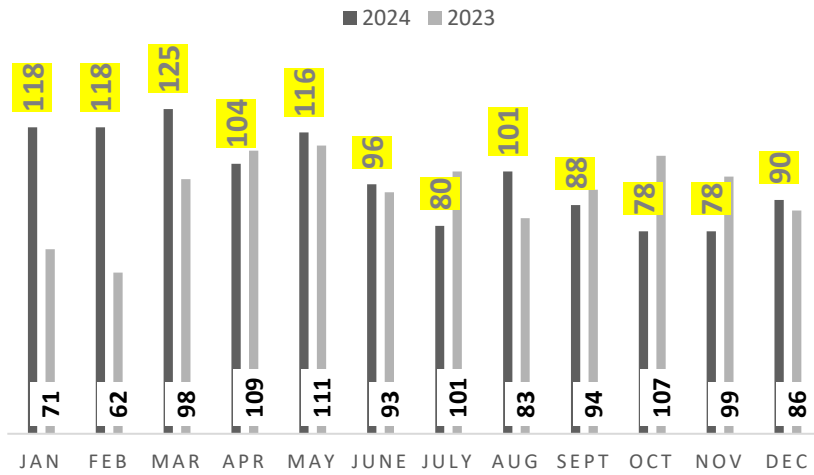
\$0 - \$149,999:
 17% of all sales reported in this range
 15% of all active listings
 377 total sales vs 106 actives
 3.37 - month supply of inventory

\$150,000 - \$299,999:
 55% of all sales reported in this range
 44% of all active listings
 1193 total sales vs 315 actives
 3.17 - month supply of inventory

\$300,000 and above:
 28% of all sales reported in this range
 42% of all active listings
 619 total sales vs 301 actives
 5.84 - month supply of inventory



Lafayette New Construction New Listings

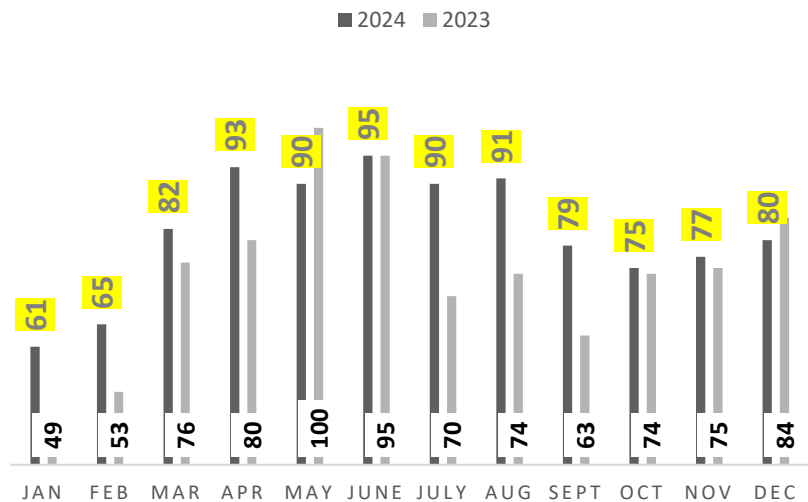


In December 2024 there were 90 new construction listings in Lafayette Parish. That is an **increase** of 4% from new construction listings in December of 2023 and an **increase** of 13% from new construction new listings in November 2024. **Total for 2024 YTD is 1,192 versus 1,114 in 2023 which is a 7% increase.**

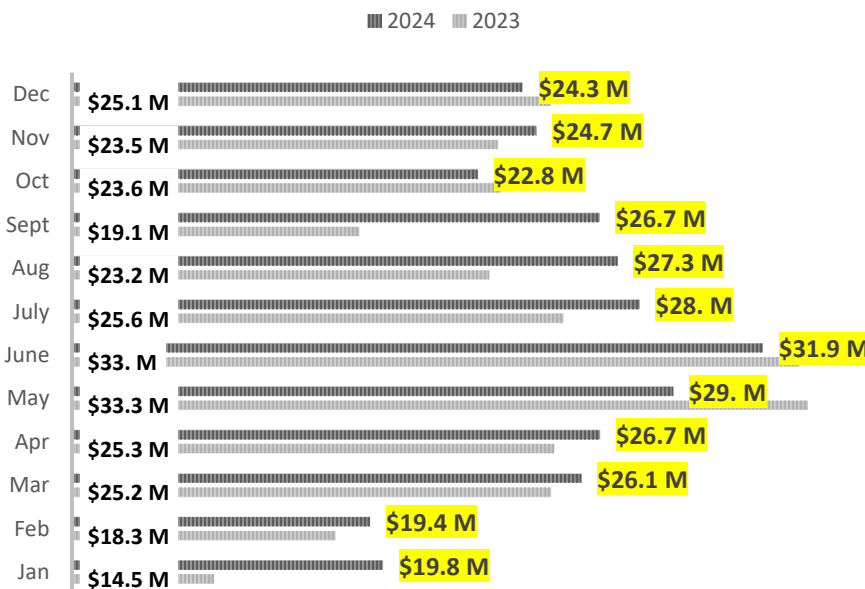
* Any listing with a List date within the reported month range is considered a New Listing.

Lafayette New Construction Closed Sales

In December 2024 there were 80 total new construction sales in Lafayette Parish. That is a 5% **decrease** from new construction units sold in December of 2023, but an **increase** of 4% from new construction units sold in November 2024. **Total for 2024 YTD is 978 versus 893 in 2023 which is a 9% increase.** Average days on market in the month of December in Lafayette Parish for new construction was 101. **Average DOM for 2024 was 104.**



Lafayette New Construction Dollar Volume



In December 2024, the total new construction closed volume was \$24,258,532 in Lafayette Parish. That is a 4% **decrease** from December of 2023, and a **decrease** of 2% from November 2024. **Total for 2024 YTD is \$306,684,184 versus \$289,562,014 in 2023 which is a 6% increase.** Average Sales Price in December for new construction in Lafayette Parish was \$303,231. **Average Sales Price for 2024 was \$313,583.**

Lafayette Parish New Construction Price Points – December 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	0	0	***
\$150,000-\$159,999	1	1	12.0
\$160,000-\$169,999	3	8	32.0
\$170,000-\$179,999	0	0	***
\$180,000-\$189,999	27	7	3.1
\$190,000-\$199,999	13	6	5.5
\$200,000-\$219,999	57	10	2.1
\$220,000-\$239,999	156	39	3.0
\$240,000-\$259,999	174	76	5.2
\$260,000-\$279,999	138	42	3.7
\$280,000-\$299,999	88	36	4.9
\$300,000-\$349,999	111	69	7.5
\$350,000-\$399,999	86	35	4.9
\$400,000-\$449,999	26	18	8.3
\$450,000-\$499,999	24	20	10.0
\$500,000-\$549,999	22	13	7.1
\$550,000-\$599,999	8	10	15.0
\$600,000-\$699,999	13	6	5.5
\$700,000-\$799,999	11	8	8.7
\$800,000-\$899,999	6	9	18.0
\$900,000-\$999,999	5	5	12.0
\$1,000,000 & over	9	16	21.3
	978	434	5.3

\$0 - \$149,999:

0% of all sales reported in this range

0% of all active listings

0 total sales vs 0 actives

0 - month supply of inventory

\$150,000 - \$299,999:

67% of all sales reported in this range

52% of all active listings

657 total sales vs 225 actives

4.11 - month supply of inventory

\$300,000 and above:

33% of all sales reported in this range

48% of all active listings

321 total sales vs 209 actives

7.81 - month supply of inventory

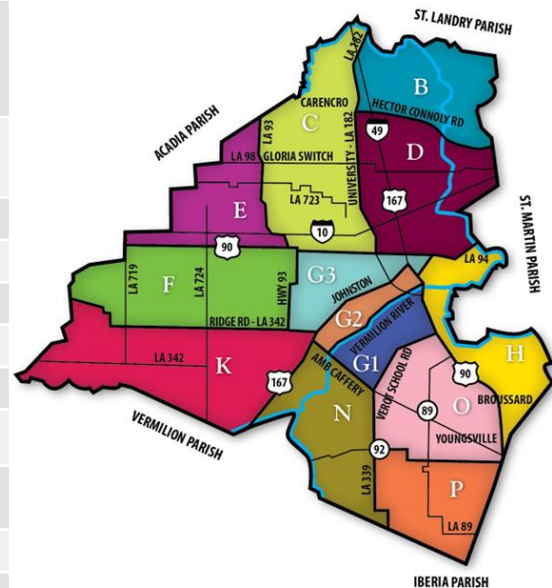
Top 15 Subdivisions by Units Sold – Lafayette Parish (Year End 2024)

Property Type/Subdivision	Units	Volume	Average Sale Price	Median Sale Price	Avg. Diff. SP to LP	Avg. DOM	Avg. CDOM
Fairhaven*	58	\$20,590,580	\$355,010	\$355,152	- \$494	29	29
Kates Crossing*	56	\$13,409,545	\$239,456	\$245,350	- \$125	20	20
Ambassador Commons*	50	\$14,157,295	\$283,146	\$279,708	- \$21	42	42
Sugar Mill Pond	43	\$19,588,870	\$455,555	\$464,500	- \$6,403	93	93
Cypress Meadows	39	\$14,115,316	\$361,931	\$360,000	- \$3,472	83	96
Avery Meadows*	39	\$8,792,295	\$225,443	\$227,090	- \$103	70	70
Bellevue*	37	\$10,305,000	\$278,514	\$263,000	- \$2,500	121	123
Savannah Pointe*	37	\$7,048,200	\$190,492	\$189,685	+ \$41	43	43
Broussard Hills*	36	\$9,256,500	\$257,125	\$255,500	- \$472	127	127
Gabriel's Place*	34	\$9,329,005	\$274,382	\$268,962	+ \$24	23	23
River Ranch	31	\$25,474,300	\$821,752	\$739,000	- \$47,681	44	53
Cedar Creek*	31	\$7,340,500	\$236,790	\$237,500	- \$710	132	132
Briars Cove*	29	\$8,043,140	\$277,350	\$271,425	- \$277	76	76
Stable View*	29	\$7,237,000	\$249,552	\$243,500	- \$1,017	142	142
Beau Savanne	27	\$9,508,548	\$352,168	\$349,500	- \$1,493	114	114

* Notes National Builder

MLS Areas (Year End 2024)

Lafayette							
Property Type/Area	Units	Volume	Average Sale Price	Median Sale Price	Avg. Diff. SP to LP	Avg. DOM	Avg. CDOM
Residential	3,169	\$914,575,016	\$288,601	\$248,981	- \$5,492	64	71
B	24	\$7,264,400	\$302,683	\$262,500	- \$7,100	71	72
C	198	\$38,893,362	\$196,431	\$189,770	- \$2,444	44	51
D	348	\$76,412,817	\$219,577	\$223,210	- \$4,342	78	82
E	20	\$4,363,416	\$218,171	\$221,500	- \$5,554	63	67
F	216	\$54,421,665	\$251,952	\$230,442	- \$3,336	91	97
G1	134	\$55,719,550	\$415,818	\$282,500	- \$19,489	51	64
G2	223	\$64,406,540	\$288,819	\$225,000	- \$9,224	50	59
G3	387	\$77,657,187	\$200,665	\$196,000	- \$5,489	49	56
H	89	\$22,398,449	\$251,668	\$242,999	- \$8,362	90	94
K	183	\$46,068,514	\$251,741	\$241,500	- \$1,694	74	77
N	342	\$130,692,077	\$382,141	\$290,500	- \$6,802	60	64
O	565	\$195,996,868	\$346,897	\$292,950	- \$4,947	65	72
P	440	\$140,280,171	\$318,819	\$282,698	- \$3,270	68	73



Lafayette Parish Recap – 2024 vs 2023

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	3962	4288	8%
Closed Sales	3067	3187	4%
Days on Market	62	71	15%
Average Sales Price	\$281,777	\$285,860	1%

Lafayette Parish Resale Recap – 2024 vs 2023

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	2859	3088	8%
Closed Sales	2174	2191	1%
Days on Market	44	56	28%
Average Sales Price	\$266,006	\$277,563	4%

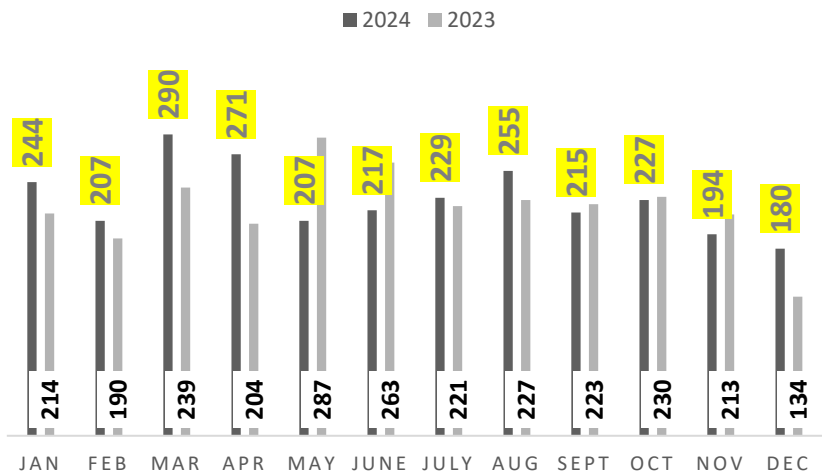
Lafayette Parish New Construction Recap – 2024 vs 2023

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	1114	1192	7%
Closed Sales	893	978	10%
Days on Market	107	104	-2%
Average Sales Price	\$323,439	\$313,691	-3%

Out of Parish



Out of Parish New Listings

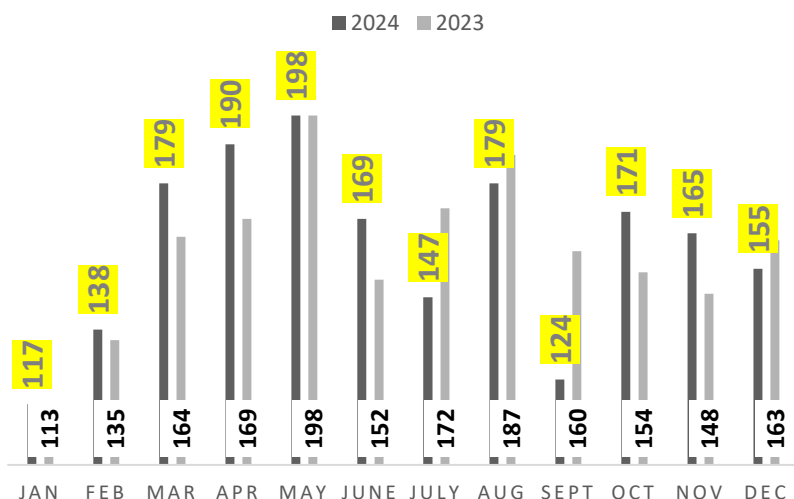


In December 2024 there were 180 Residential out of Parish new listings. That is an **increase** of 26% from new listings in December of 2023 but a **decrease** of 7% from new listings in November 2024. **Total for 2024 YTD is 2,736 versus 2,645 in 2023 which is a 3% increase.**

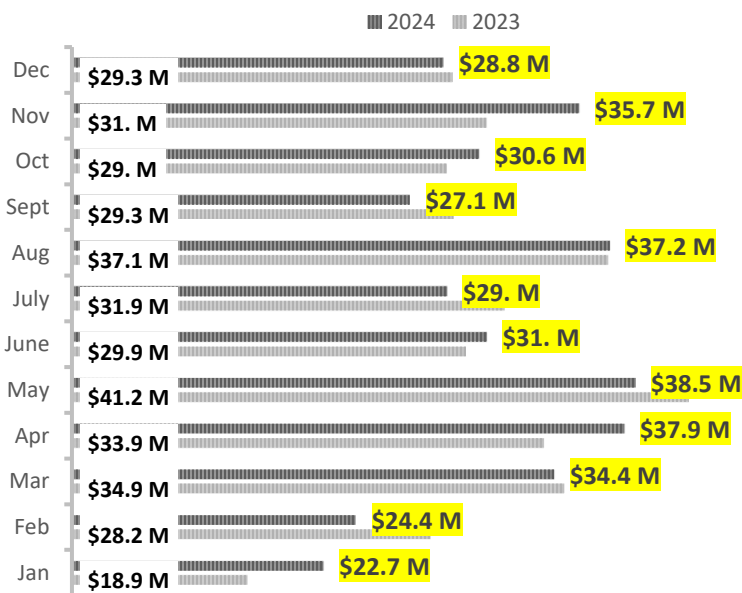
* Any listing with a List date within the reported month range is considered a New Listing.

Out of Parish Closed Sales

In December 2024 there were 155 total Residential out of Parish sales. That is a 5% **decrease** from out of Parish units sold in December of 2023, and a **decrease** of 6% from out of Parish units sold in November 2024. **Total for 2024 YTD is 1,932 versus 1,915 in 2023 which is a 1% increase.** Average days on market for out of Parish in the month of December was 101. **Average DOM for 2024 was 90.**



Out of Parish Dollar Volume



In December 2024, the total Residential out of Parish closed volume was \$28,790,532. That is a 2% **decrease** from December 2023, and a **decrease** of 19% from November 2024. **Total for 2024 YTD is \$377,258,536 versus \$374,567,142 in 2023 which is a 1% increase.** Average Sales Price in December for out of Parish was \$185,745. **Average Sales Price for 2024 was \$195,268.**



Out of Parish Price Points – December 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	26	8	3.7
\$20,000-\$29,999	39	10	3.1
\$30,000-\$39,999	46	8	2.1
\$40,000-\$49,999	33	18	6.5
\$50,000-\$59,999	49	24	5.9
\$60,000-\$69,999	45	24	6.4
\$70,000-\$79,999	46	30	7.8
\$80,000-\$89,999	43	31	8.7
\$90,000-\$99,999	58	27	5.6
\$100,000-\$109,999	40	11	3.3
\$110,000-\$119,999	59	25	5.1
\$120,000-\$129,999	70	44	7.5
\$130,000-\$139,999	70	33	5.7
\$140,000-\$149,999	72	31	5.2
\$150,000-\$159,999	81	30	4.4
\$160,000-\$169,999	65	32	5.9
\$170,000-\$179,999	71	24	4.1
\$180,000-\$189,999	81	33	4.9
\$190,000-\$199,999	64	27	5.1
\$200,000-\$219,999	183	45	3.0
\$220,000-\$239,999	205	87	5.1
\$240,000-\$259,999	125	67	6.4
\$260,000-\$279,999	60	30	6.0
\$280,000-\$299,999	66	31	5.6
\$300,000-\$349,999	90	50	6.7
\$350,000-\$399,999	60	29	5.8
\$400,000-\$449,999	26	24	11.1
\$450,000-\$499,999	14	20	17.1
\$500,000-\$549,999	10	6	7.2
\$550,000-\$599,999	13	5	4.6
\$600,000-\$699,999	7	17	29.1
\$700,000-\$799,999	6	5	10.0
\$800,000-\$899,999	1	5	60.0
\$900,000-\$999,999	1	1	12.0
\$1,000,000 & over	7	15	25.7

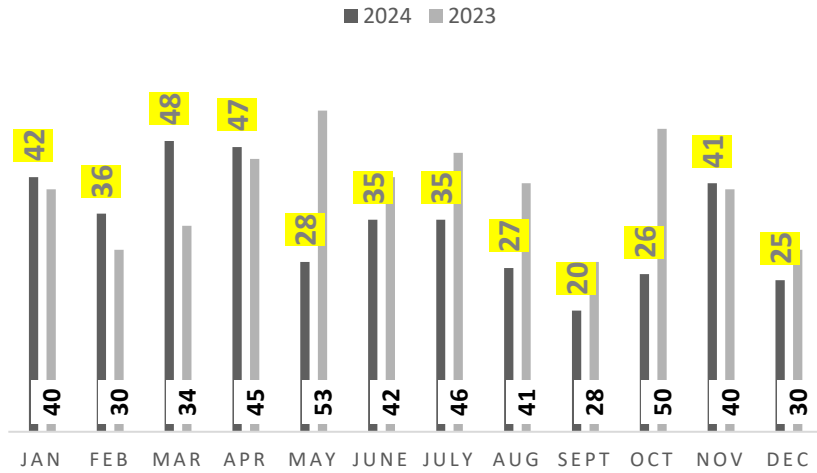
\$0 - \$149,999:
 36% of all sales reported in this range
 36% of all active listings
 696 total sales vs 324 actives
 5.59 - month supply of inventory

\$150,000 - \$299,999:
 52% of all sales reported in this range
 45% of all active listings
 1001 total sales vs 406 actives
 4.87 - month supply of inventory

\$300,000 and above:
 12% of all sales reported in this range
 20% of all active listings
 235 total sales vs 177 actives
 9.04 - month supply of inventory



Out of Parish New Construction New Listings

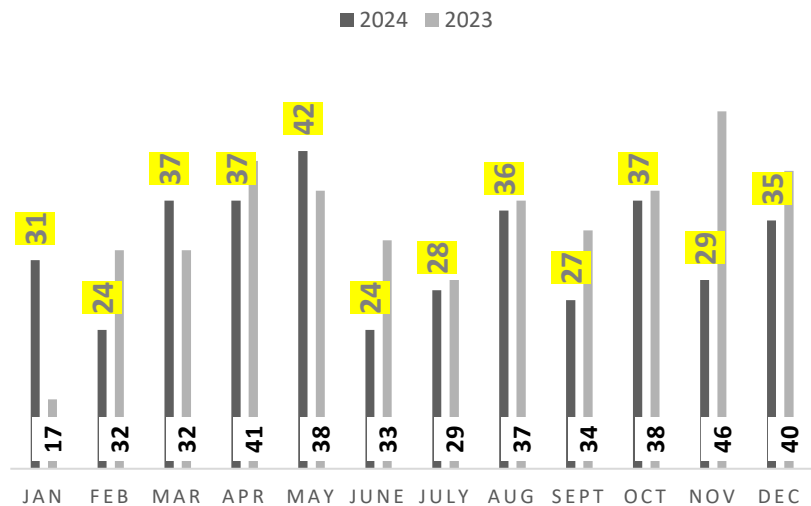


In December 2024 there were 25 Residential new construction out of Parish listings. That is a **decrease** of 17% from new listings in December of 2023, and a **decrease** of 39% from new listings in November. **Total for 2024 YTD is 410 versus 479 in 2023 which is a 14% decrease.**

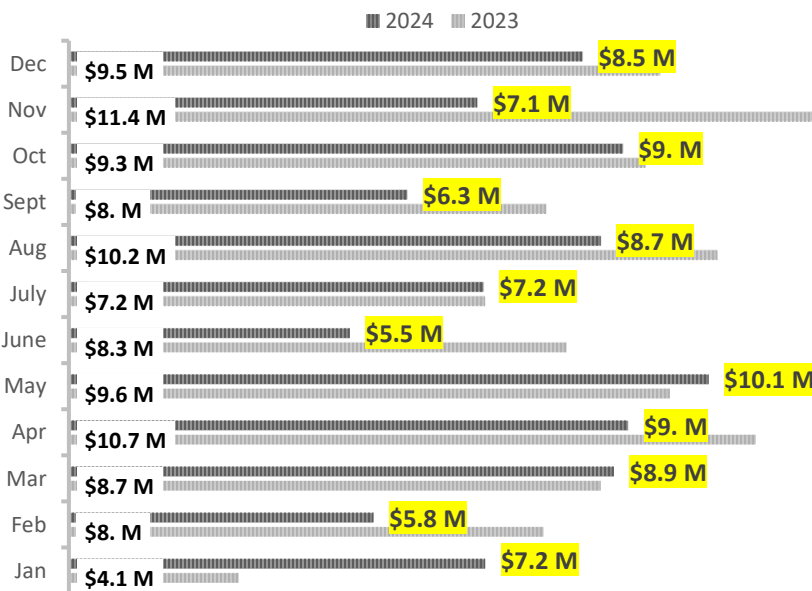
* Any listing with a List date within the reported month range is considered a New Listing.

Out of Parish New Construction Closed Sales

In December 2024 there were 35 total Residential new construction out of Parish sales. That is a **decrease** of 13% from units sold in December of 2023, but an **increase** of 17% from units sold in November 2024. **Total for 2024 YTD is 387 versus 417 in 2023 which is a 7% decrease.** Average days on market in the month of December for new construction out of Parish was 109. **Average DOM for 2024 was 110.**



Out of Parish New Construction Dollar Volume



In December 2024, the total Residential new construction out of Parish closed volume was \$8,474,882. That is a 10% **decrease** from December 2023, but an **increase** of 16% from November 2024. **Total for 2024 YTD is \$93,407,444 versus \$104,933,207 in 2023 which is a 11% decrease.** Average Sales Price in December for new construction out of Parish was \$242,139. **Average Sales Price for 2024 was \$241,362.**

Out of Parish New Construction Price Points – December 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	1	0	0.0
\$150,000-\$159,999	2	0	0.0
\$160,000-\$169,999	0	1	***
\$170,000-\$179,999	1	1	12.0
\$180,000-\$189,999	5	3	7.2
\$190,000-\$199,999	15	6	4.8
\$200,000-\$219,999	92	15	2.0
\$220,000-\$239,999	131	41	3.8
\$240,000-\$259,999	76	27	4.3
\$260,000-\$279,999	18	8	5.3
\$280,000-\$299,999	13	9	8.3
\$300,000-\$349,999	23	8	4.2
\$350,000-\$399,999	7	4	6.9
\$400,000-\$449,999	0	0	***
\$450,000-\$499,999	1	1	12.0
\$500,000-\$549,999	0	1	***
\$550,000-\$599,999	1	0	0.0
\$600,000-\$699,999	0	2	***
\$700,000-\$799,999	1	2	24.0
\$800,000-\$899,999	0	0	***
\$900,000-\$999,999	0	0	***
\$1,000,000 & over	0	0	***
	387	129	4.0

\$0 - \$149,999:

0% of all sales reported in this range

0% of all active listings

1 total sales vs 0 actives

0.00 - month supply of inventory

\$150,000 - \$299,999:

91% of all sales reported in this range

86% of all active listings

353 total sales vs 111 actives

3.77 - month supply of inventory

\$300,000 and above:

9% of all sales reported in this range

14% of all active listings

33 total sales vs 18 actives

6.55 - month supply of inventory

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	2645	2736	3%
Closed Sales	1915	1932	1%
Days on Market	76	91	20%
Average Sales Price	\$194,879	\$195,403	0%

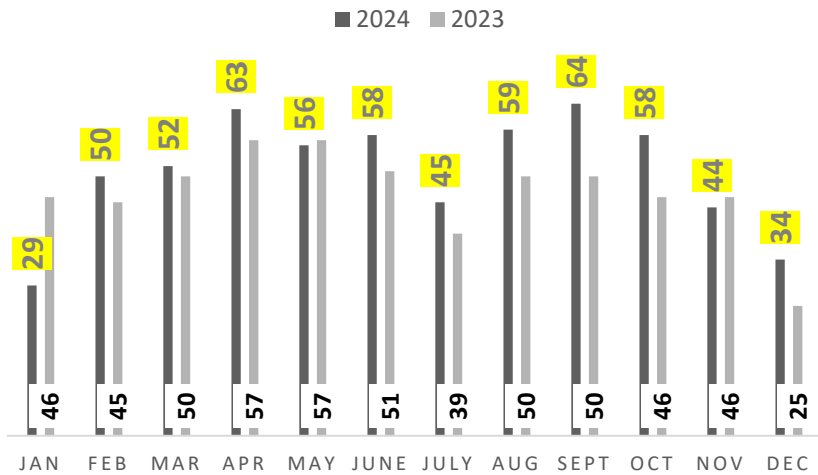
Out of Parish New Construction Recap – 2024 vs 2023

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	479	410	-14%
Closed Sales	417	387	-7%
Days on Market	104	111	6%
Average Sales Price	\$251,457	\$241,260	-4%

Iberia Parish



Iberia Parish New Listings

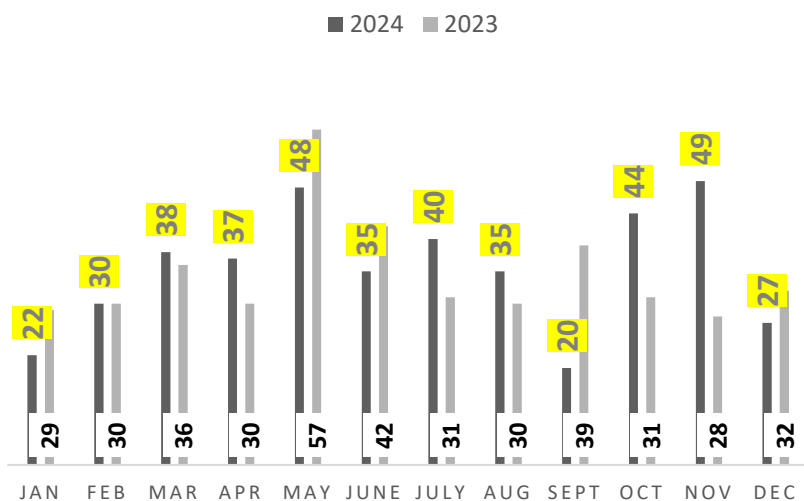


In December 2024 there were 34 new Residential listings in Iberia Parish. That is an **increase** of 26% from new listings in December of 2023 but a **decrease** of 23% from new listings in November 2024. **Total for 2024 YTD is 612 versus 562 in 2023 which is an 8% increase.**

* Any listing with a List date within the reported month range is considered a New Listing.

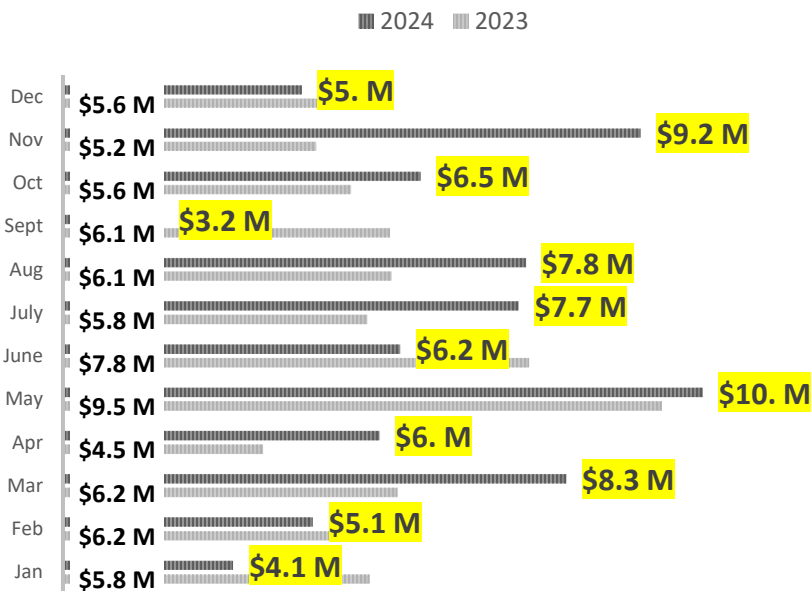
Iberia Parish Closed Sales

In December 2024 there were 27 total Residential sales in Iberia Parish. That is a **decrease** of 16% from units sold in December of 2023, and a **decrease** of 45% from units sold in November 2024. **Total for 2024 YTD is 425 versus 415 in 2023 which is a 2% increase.** Average days on market in the month of December in Iberia Parish was 98. **Average DOM for 2024 was 86.**



Iberia Parish Dollar Volume

In December 2024, the total Residential closed volume was \$4,988,290 in Iberia Parish. That is a 11% **decrease** from December 2023, and a **decrease** of 46% from November 2024. **Total for 2024 YTD is \$79,152,980 versus \$74,414,786 in 2023 which is a 6% increase.** Average Sales Price in December in Iberia Parish was \$184,751. **Average Sales Price for 2024 was \$186,242.**



Iberia Parish Price Points – December 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	6	2	4.0
\$20,000-\$29,999	6	4	8.0
\$30,000-\$39,999	13	1	0.9
\$40,000-\$49,999	11	1	1.1
\$50,000-\$59,999	9	6	8.0
\$60,000-\$69,999	11	7	7.6
\$70,000-\$79,999	11	5	5.5
\$80,000-\$89,999	5	10	24.0
\$90,000-\$99,999	11	6	6.5
\$100,000-\$109,999	10	3	3.6
\$110,000-\$119,999	13	8	7.4
\$120,000-\$129,999	25	9	4.3
\$130,000-\$139,999	24	5	2.5
\$140,000-\$149,999	17	6	4.2
\$150,000-\$159,999	16	8	6.0
\$160,000-\$169,999	13	4	3.7
\$170,000-\$179,999	19	9	5.7
\$180,000-\$189,999	17	8	5.6
\$190,000-\$199,999	17	8	5.6
\$200,000-\$219,999	47	13	3.3
\$220,000-\$239,999	39	15	4.6
\$240,000-\$259,999	25	13	6.2
\$260,000-\$279,999	6	8	16.0
\$280,000-\$299,999	15	2	1.6
\$300,000-\$349,999	9	10	13.3
\$350,000-\$399,999	14	9	7.7
\$400,000-\$449,999	5	5	12.0
\$450,000-\$499,999	2	5	30.0
\$500,000-\$549,999	4	1	3.0
\$550,000-\$599,999	1	2	24.0
\$600,000-\$699,999	1	4	48.0
\$700,000-\$799,999	1	1	12.0
\$800,000-\$899,999	0	0	***
\$900,000-\$999,999	0	0	***
\$1,000,000 & over	2	1	6.0
	425	199	5.6

\$0 - \$149,999:

40% of all sales reported in this range
 37% of all active listings
 172 total sales vs 73 actives
 5.09 - month supply of inventory

\$150,000 - \$299,999:

39% of all sales reported in this range
 50% of all active listings
 214 total sales vs 88 actives
 4.93 - month supply of inventory

\$300,000 and above:

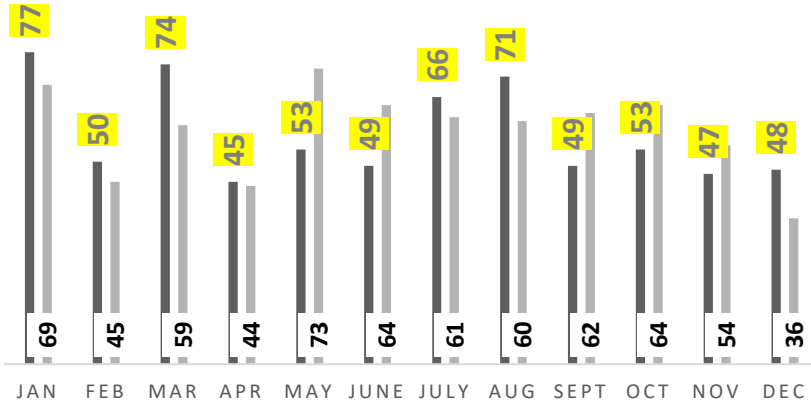
9% of all sales reported in this range
 19% of all active listings
 39 total sales vs 38 actives
 11.69 - month supply of inventory

St Landry Parish



St Landry Parish New Listings

■ 2024 ■ 2023



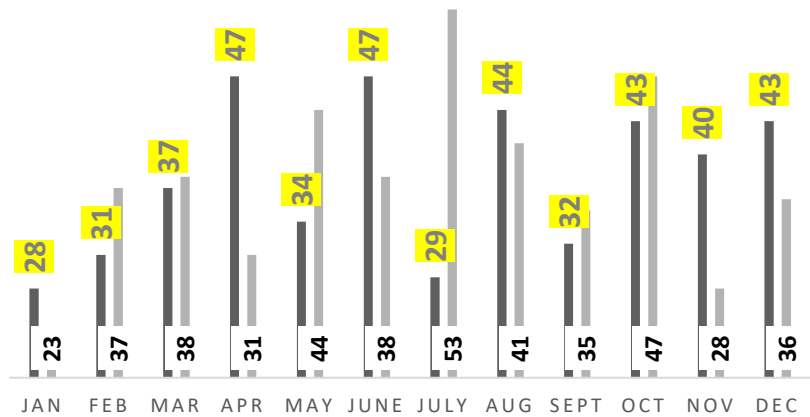
In December 2024 there were 48 new Residential listings in St Landry Parish. That is an **increase** of 25% from new listings in December of 2023 and an **increase** of 2% from new listings in November 2024. **Total for 2024 YTD is 682 versus 691 in 2023 which is a 1% decrease.**

* Any listing with a List date within the reported month range is considered a New Listing.

St Landry Parish Closed Sales

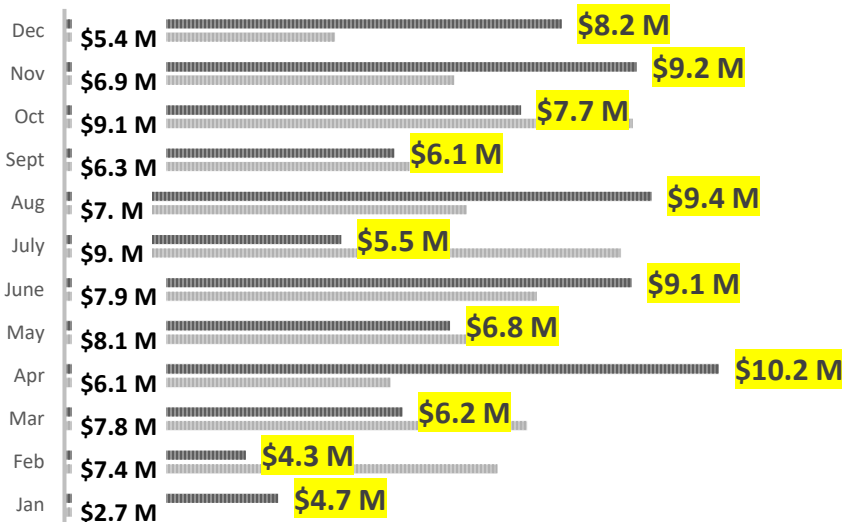
■ 2024 ■ 2023

In December 2024 there were 43 total Residential sales in St Landry Parish. That is an **increase** of 16% from units sold in December of 2023, and an **increase** of 7% from units sold in November 2024. **Total for 2024 YTD is 455 versus 451 in 2023 which is a 1% increase.** Average days on market in the month of December across St Landry Parish was 109. **Average DOM for 2024 was 108.**



St Landry Parish Dollar Volume

■ 2024 ■ 2023



In December 2024, the total Residential closed volume was \$8,232,176 across St Landry Parish. That is a 35% **increase** from December 2023, but a **decrease** of 10% from November 2024. **Total for 2024 YTD is \$87,415,823 versus \$83,790,718 in 2023 which is a 4% increase.** Average Sales Price in December across St Landry Parish was \$191,445. **Average Sales Price for 2024 was \$192,122.**

St Landry Parish Price Points – December 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	7	2	3.4
\$20,000-\$29,999	10	3	3.6
\$30,000-\$39,999	15	4	3.2
\$40,000-\$49,999	3	7	28.0
\$50,000-\$59,999	14	6	5.1
\$60,000-\$69,999	12	7	7.0
\$70,000-\$79,999	12	12	12.0
\$80,000-\$89,999	16	9	6.8
\$90,000-\$99,999	19	5	3.2
\$100,000-\$109,999	9	4	5.3
\$110,000-\$119,999	20	9	5.4
\$120,000-\$129,999	15	18	14.4
\$130,000-\$139,999	16	10	7.5
\$140,000-\$149,999	14	10	8.6
\$150,000-\$159,999	18	6	4.0
\$160,000-\$169,999	17	9	6.4
\$170,000-\$179,999	10	3	3.6
\$180,000-\$189,999	21	7	4.0
\$190,000-\$199,999	14	7	6.0
\$200,000-\$219,999	48	9	2.3
\$220,000-\$239,999	38	24	7.6
\$240,000-\$259,999	19	13	8.2
\$260,000-\$279,999	15	10	8.0
\$280,000-\$299,999	14	5	4.3
\$300,000-\$349,999	17	8	5.6
\$350,000-\$399,999	15	6	4.8
\$400,000-\$449,999	10	4	4.8
\$450,000-\$499,999	4	6	18.0
\$500,000-\$549,999	2	1	6.0
\$550,000-\$599,999	6	1	2.0
\$600,000-\$699,999	0	4	***
\$700,000-\$799,999	2	0	0.0
\$800,000-\$899,999	1	3	36.0
\$900,000-\$999,999	0	1	***
\$1,000,000 & over	2	5	30.0
	455	238	6.3

\$0 - \$149,999:

40% of all sales reported in this range

45% of all active listings

182 total sales vs 106 actives

6.99 - month supply of inventory

\$150,000 - \$299,999:

47% of all sales reported in this range

39% of all active listings

214 total sales vs 93 actives

5.21 - month supply of inventory

\$300,000 and above:

13% of all sales reported in this range

16% of all active listings

59 total sales vs 39 actives

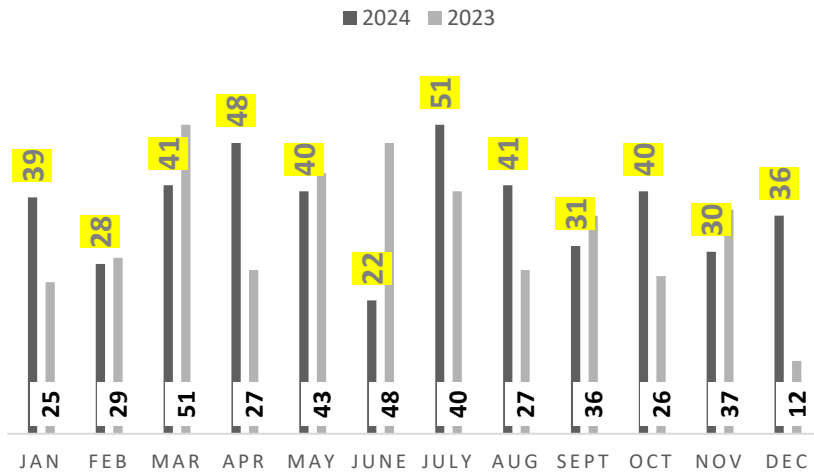
7.93 - month supply of inventory



St Martin Parish



St Martin Parish New Listings

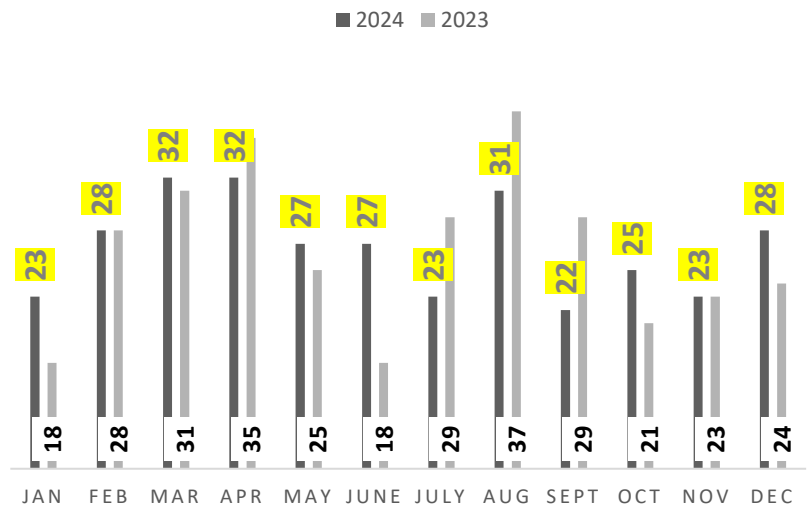


In December 2024 there were 36 new Residential listings in St Martin Parish. That is an **increase** of 67% from new listings in December of 2023 and an **increase** of 17% from new listings in November 2024. **Total for 2024 YTD is 447 versus 401 in 2023 which is a 10% increase.**

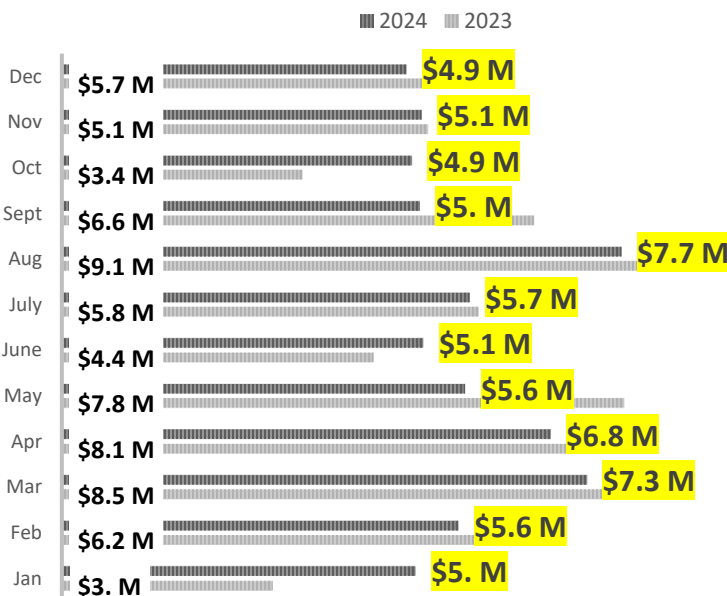
* Any listing with a List date within the reported month range is considered a New Listing.

St Martin Parish Closed Sales

In December 2024 there were 28 total Residential sales in St Martin Parish. That is an **increase** of 14% from units sold in December 2023, and an **increase** of 18% from units sold in November 2024. **Total for 2024 YTD is 321 versus 318 in 2023 which is a 1% increase.** Average days on market in the month of December across St Martin Parish was 97. **Average DOM for 2024 was 72.**



St Martin Parish Dollar Volume



In December 2024, the total Residential closed volume was \$4,852,006 across St Martin Parish. That is a **decrease** of 14% from December of 2023, and a **decrease** of 4% from November 2024. **Total for 2024 YTD is \$68,644,206 versus \$73,769,934 in 2023 which is a 7% decrease.** Average Sales Price in December across St Martin Parish was \$173,285. **Average Sales Price for 2024 was \$213,844.**

St Martin Parish Price Points – December 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	1	0	0.0
\$20,000-\$29,999	5	0	0.0
\$30,000-\$39,999	5	0	0.0
\$40,000-\$49,999	2	2	12.0
\$50,000-\$59,999	10	1	1.2
\$60,000-\$69,999	9	6	8.0
\$70,000-\$79,999	6	2	4.0
\$80,000-\$89,999	5	2	4.8
\$90,000-\$99,999	5	6	14.4
\$100,000-\$109,999	10	2	2.4
\$110,000-\$119,999	10	2	2.4
\$120,000-\$129,999	11	8	8.7
\$130,000-\$139,999	13	5	4.6
\$140,000-\$149,999	13	5	4.6
\$150,000-\$159,999	15	6	4.8
\$160,000-\$169,999	12	6	6.0
\$170,000-\$179,999	11	6	6.5
\$180,000-\$189,999	15	9	7.2
\$190,000-\$199,999	8	4	6.0
\$200,000-\$219,999	17	4	2.8
\$220,000-\$239,999	23	10	5.2
\$240,000-\$259,999	22	8	4.4
\$260,000-\$279,999	10	2	2.4
\$280,000-\$299,999	13	10	9.2
\$300,000-\$349,999	37	18	5.8
\$350,000-\$399,999	17	3	2.1
\$400,000-\$449,999	2	6	36.0
\$450,000-\$499,999	5	5	12.0
\$500,000-\$549,999	3	0	0.0
\$550,000-\$599,999	0	2	***
\$600,000-\$699,999	3	5	20.0
\$700,000-\$799,999	2	2	12.0
\$800,000-\$899,999	0	1	***
\$900,000-\$999,999	1	0	0.0
\$1,000,000 & over	0	3	***
	321	151	5.6

\$0 - \$149,999:

33% of all sales reported in this range

27% of all active listings

105 total sales vs 41 actives

4.69 - month supply of inventory

\$150,000 - \$299,999:

45% of all sales reported in this range

43% of all active listings

146 total sales vs 65 actives

5.34 - month supply of inventory

\$300,000 and above:

22% of all sales reported in this range

30% of all active listings

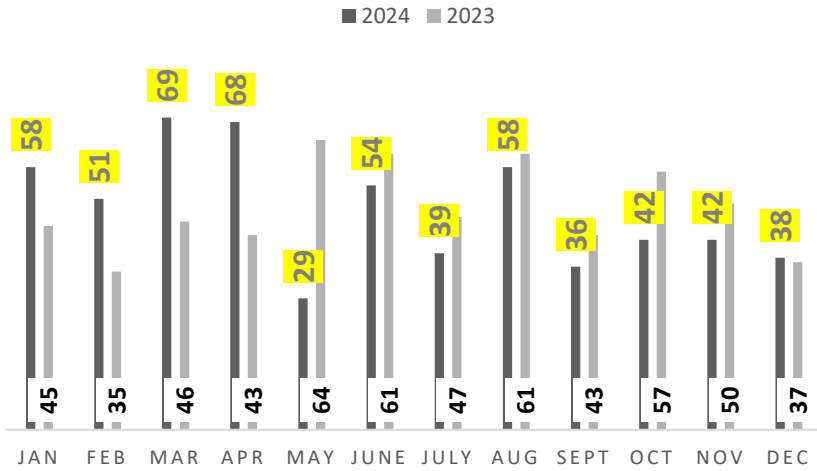
70 total sales vs 45 actives

7.71 - month supply of inventory

Vermilion Parish



Vermilion Parish New Listings

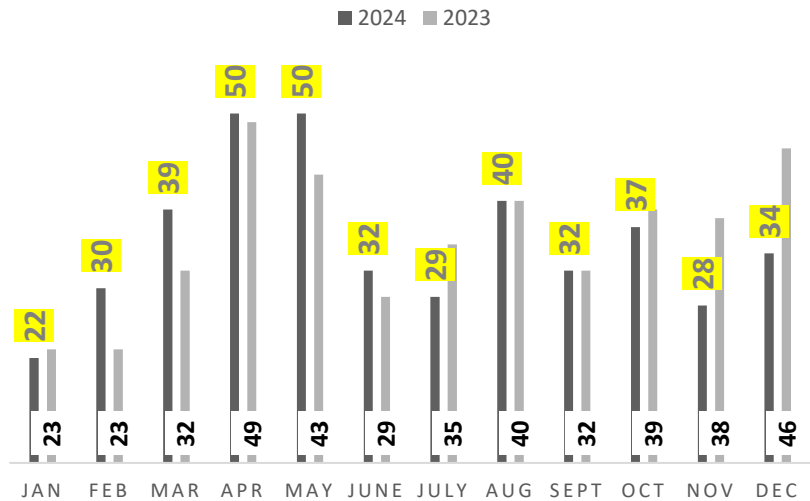


In December 2024 there were 38 new Residential listings in Vermilion Parish. That is an **increase** of 3% from new listings in December of 2023 but a **decrease** of 10% from new listings in November 2024. **Total for 2024 YTD is 584 versus 589 in 2023 which is a 1% decrease.**

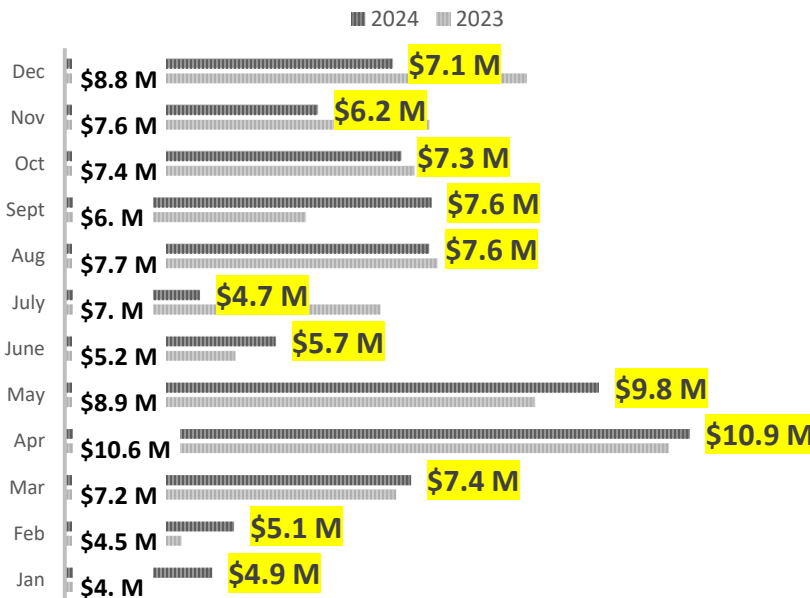
*Any listing with a List date within the reported month range is considered a New Listing.

Vermilion Parish Closed Sales

In December 2024 there were 34 total Residential sales in Vermilion Parish. That is a **decrease** of 26% from units sold in December of 2023, but an **increase** of 18% from units sold in November 2024. **Total for 2024 YTD is 423 versus 429 in 2023 which is a 1% decrease.** Average days on market in the month of December across Vermilion Parish was 91. **Average DOM for 2024 was 88.**



Vermilion Parish Dollar Volume



In December 2024, the total Residential closed volume was \$7,149,910 across Vermilion Parish. That is a 19% **decrease** from December of 2023, but an **increase** of 13% from November 2024. **Total for 2024 YTD is \$84,312,701 versus \$85,017,381 in 2023 which is a 1% decrease.** Average Sales Price in December across Vermilion Parish was \$210,291. **Average Sales Price for 2024 was \$199,320.**



Vermilion Parish Price Points – December 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	9	2	2.7
\$20,000-\$29,999	11	3	3.3
\$30,000-\$39,999	9	1	1.3
\$40,000-\$49,999	7	5	8.6
\$50,000-\$59,999	8	8	12.0
\$60,000-\$69,999	7	2	3.4
\$70,000-\$79,999	8	4	6.0
\$80,000-\$89,999	7	6	10.3
\$90,000-\$99,999	15	6	4.8
\$100,000-\$109,999	7	1	1.7
\$110,000-\$119,999	8	4	6.0
\$120,000-\$129,999	9	8	10.7
\$130,000-\$139,999	10	4	4.8
\$140,000-\$149,999	13	6	5.5
\$150,000-\$159,999	10	5	6.0
\$160,000-\$169,999	16	9	6.8
\$170,000-\$179,999	12	4	4.0
\$180,000-\$189,999	16	5	3.8
\$190,000-\$199,999	13	4	3.7
\$200,000-\$219,999	38	11	3.5
\$220,000-\$239,999	71	16	2.7
\$240,000-\$259,999	47	22	5.6
\$260,000-\$279,999	20	5	3.0
\$280,000-\$299,999	14	11	9.4
\$300,000-\$349,999	15	9	7.2
\$350,000-\$399,999	10	9	10.8
\$400,000-\$449,999	4	4	12.0
\$450,000-\$499,999	3	1	4.0
\$500,000-\$549,999	0	0	***
\$550,000-\$599,999	4	0	0.0
\$600,000-\$699,999	0	2	***
\$700,000-\$799,999	0	1	***
\$800,000-\$899,999	0	0	***
\$900,000-\$999,999	0	0	***
\$1,000,000 & over	2	5	30.0
	423	183	5.2

\$0 - \$149,999:

30% of all sales reported in this range

33% of all active listings

128 total sales vs 60 actives

5.63 - month supply of inventory

\$150,000 - \$299,999:

61% of all sales reported in this range

50% of all active listings

257 total sales vs 92 actives

4.30 - month supply of inventory

\$300,000 and above:

9% of all sales reported in this range

17% of all active listings

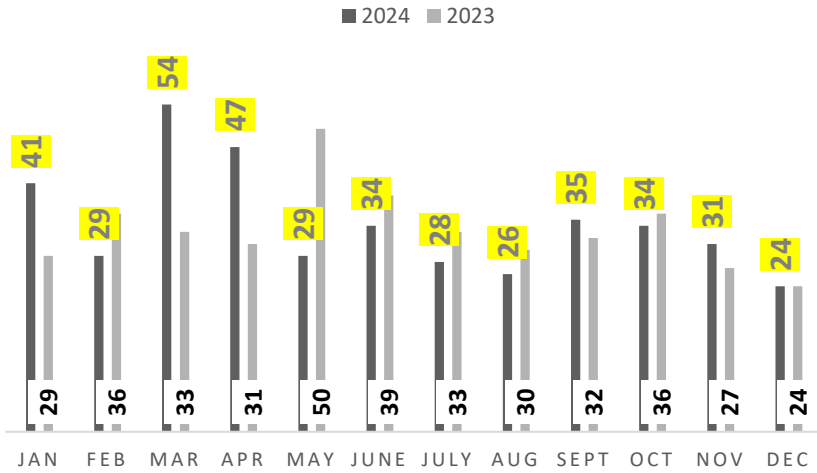
38 total sales vs 31 actives

9.79 - month supply of inventory

Acadia Parish



Acadia Parish New Listings

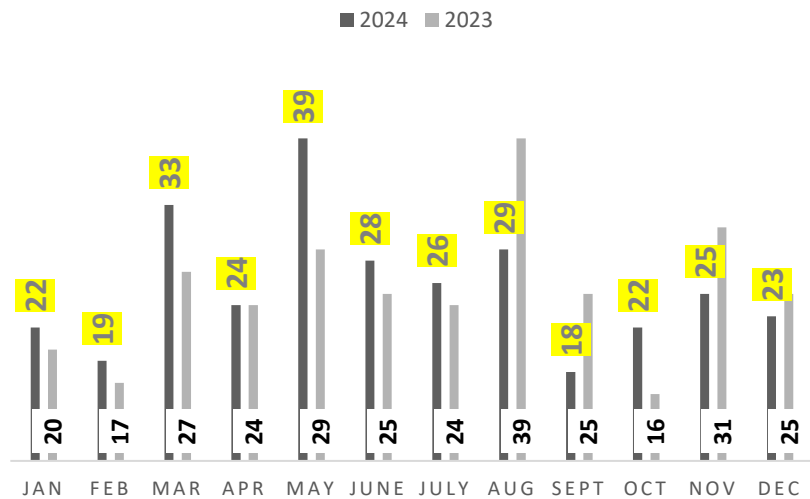


In December 2024 there were 24 new Residential listings in Acadia Parish. That the same number of new listings in December of 2023 and a **decrease** of 23% from new listings in November 2024. **Total for 2024 YTD is 412 versus 400 in 2023 which is a 3% increase.**

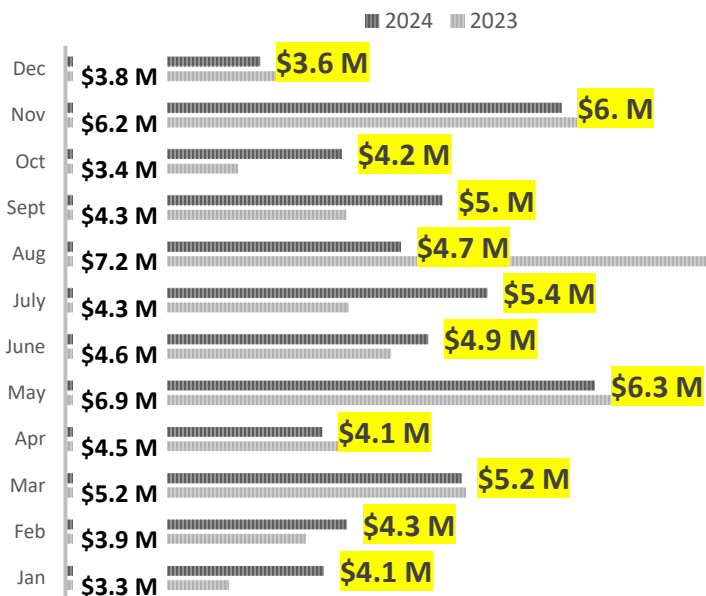
* Any listing with a List date within the reported month range is considered a New Listing.

Acadia Parish Closed Sales

In December 2024 there were 23 total Residential sales in Acadia Parish. That is a **decrease** of 8% from units sold in December of 2023, and a **decrease** of 8% from units sold in November 2024. **Total for 2024 YTD is 308 versus 302 in 2023 which is a 2% increase.** Average days on market in the month of December across Acadia Parish was 107. **Average DOM for 2024 was 91.**



Acadia Parish Dollar Volume



In December 2024, the total Residential closed volume was \$3,568,150 across Acadia Parish. That is a 5% **decrease** from December 2023, and a **decrease** of 41% from November 2024. **Total for 2024 YTD is \$57,732,826 versus \$57,574,323 in 2023 which is a <1% increase.** Average Sales Price in December across Acadia Parish was \$155,136. **Average Sales Price for 2024 was \$187,444.**

Acadia Parish Price Points – December 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	3	2	8.0
\$20,000-\$29,999	7	0	0.0
\$30,000-\$39,999	4	2	6.0
\$40,000-\$49,999	10	3	3.6
\$50,000-\$59,999	8	3	4.5
\$60,000-\$69,999	6	2	4.0
\$70,000-\$79,999	9	7	9.3
\$80,000-\$89,999	10	4	4.8
\$90,000-\$99,999	8	4	6.0
\$100,000-\$109,999	4	1	3.0
\$110,000-\$119,999	8	2	3.0
\$120,000-\$129,999	10	1	1.2
\$130,000-\$139,999	7	9	15.4
\$140,000-\$149,999	15	4	3.2
\$150,000-\$159,999	22	5	2.7
\$160,000-\$169,999	7	4	6.9
\$170,000-\$179,999	19	2	1.3
\$180,000-\$189,999	12	4	4.0
\$190,000-\$199,999	12	4	4.0
\$200,000-\$219,999	33	8	2.9
\$220,000-\$239,999	34	22	7.8
\$240,000-\$259,999	12	11	11.0
\$260,000-\$279,999	9	5	6.7
\$280,000-\$299,999	10	3	3.6
\$300,000-\$349,999	12	5	5.0
\$350,000-\$399,999	4	2	6.0
\$400,000-\$449,999	5	5	12.0
\$450,000-\$499,999	0	3	***
\$500,000-\$549,999	1	4	48.0
\$550,000-\$599,999	2	0	0.0
\$600,000-\$699,999	3	2	8.0
\$700,000-\$799,999	1	1	12.0
\$800,000-\$899,999	0	1	***
\$900,000-\$999,999	0	0	***
\$1,000,000 & over	1	1	12.0
	308	136	5.3

\$0 - \$149,999:

- 35% of all sales reported in this range
- 32% of all active listings
- 109 total sales vs 44 actives
- 4.84 - month supply of inventory

\$150,000 - \$299,999:

- 55% of all sales reported in this range
- 50% of all active listings
- 170 total sales vs 68 actives
- 4.80 - month supply of inventory

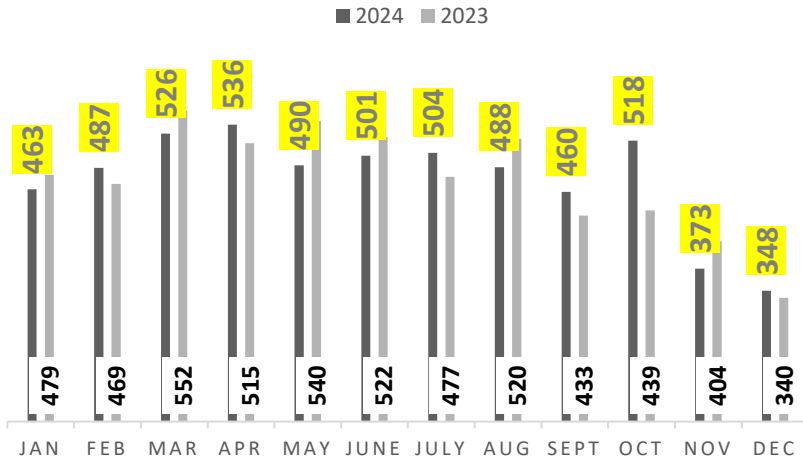
\$300,000 and above:

- 9% of all sales reported in this range
- 18% of all active listings
- 29 total sales vs 24 actives
- 9.93 - month supply of inventory



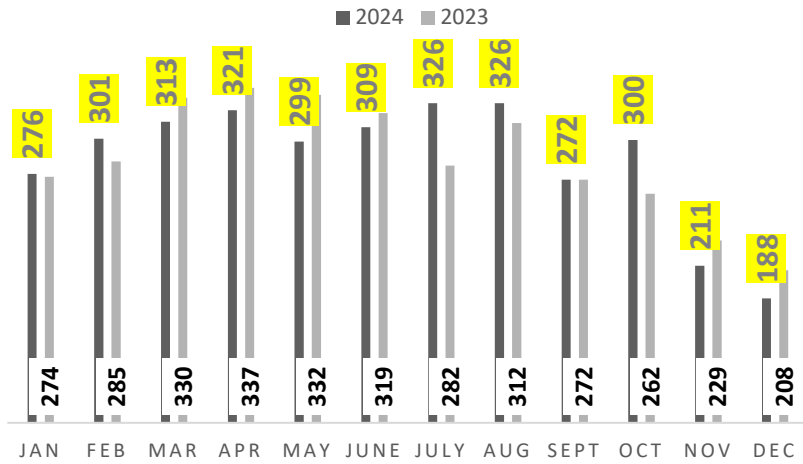
Predictions





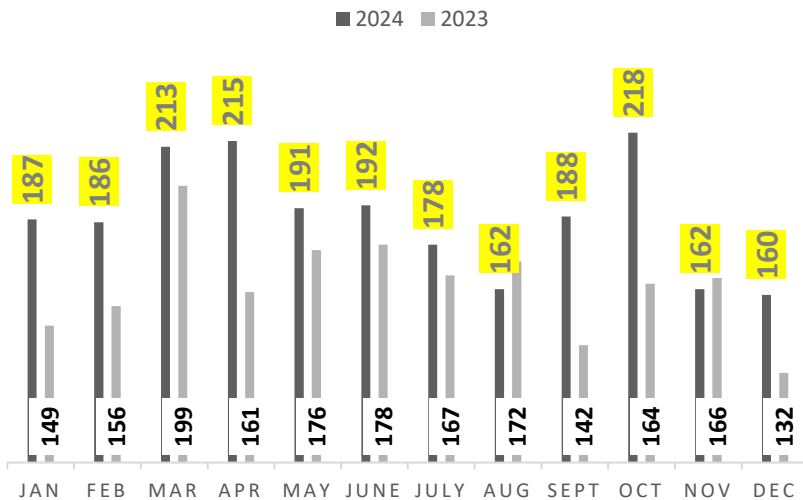
Pending sales across Acadiana are **up** 8% from December last year. Compared to November 2024 they are **down** by 7%.

Lafayette Parish Pendingings



Pending sales in Lafayette Parish are **down** 10% from December last year. Compared to November 2024 they are **down** by 11%.

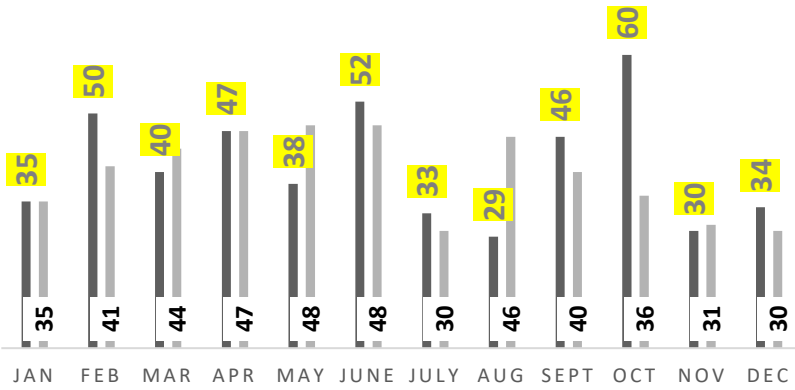
Out of Parish Pendingings



Pending sales out of Parish are **up** 18% from December last year. Compared to November 2024 they are **down** by 1%.

Iberia Parish Pendingings

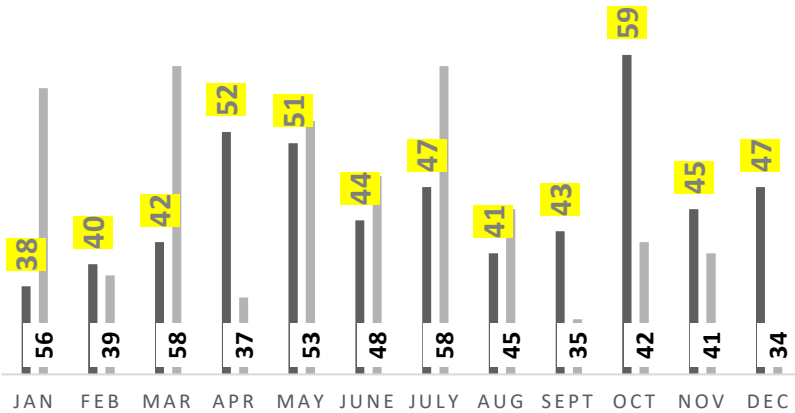
■ 2024 ■ 2023



Pending sales across Iberia Parish are **up** 12% from December last year. Compared to November 2024 they are **up** by 12%.

St Landry Parish Pendingings

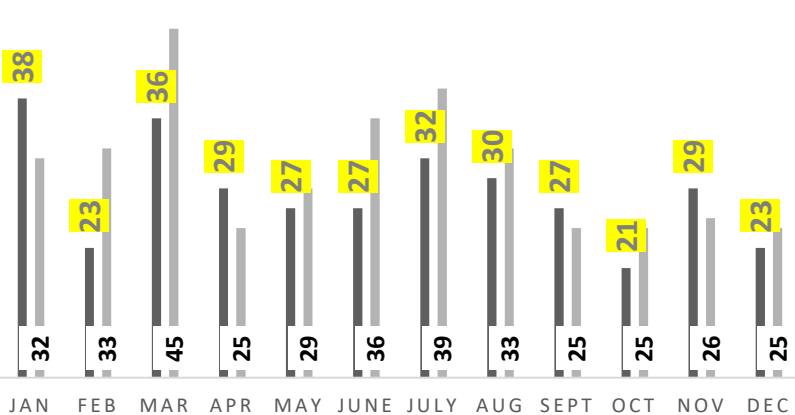
■ 2024 ■ 2023



Pending sales across St Landry Parish are **up** 28% from December last year. Compared to November 2024 they are **up** by 4%.

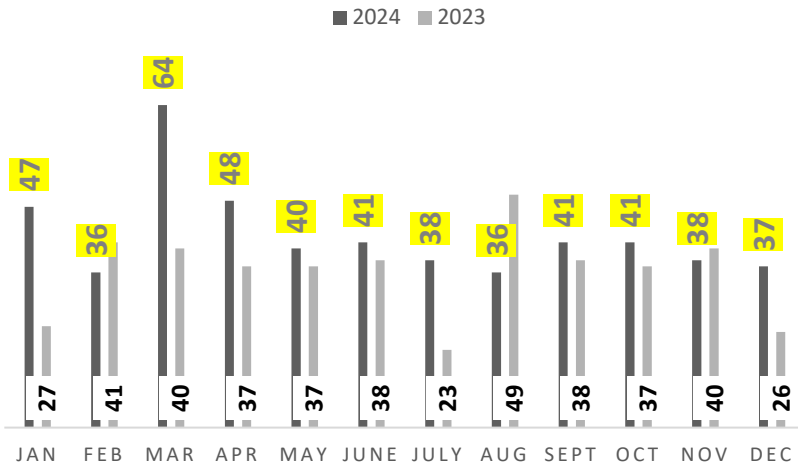
St Martin Parish Pendingings

■ 2024 ■ 2023



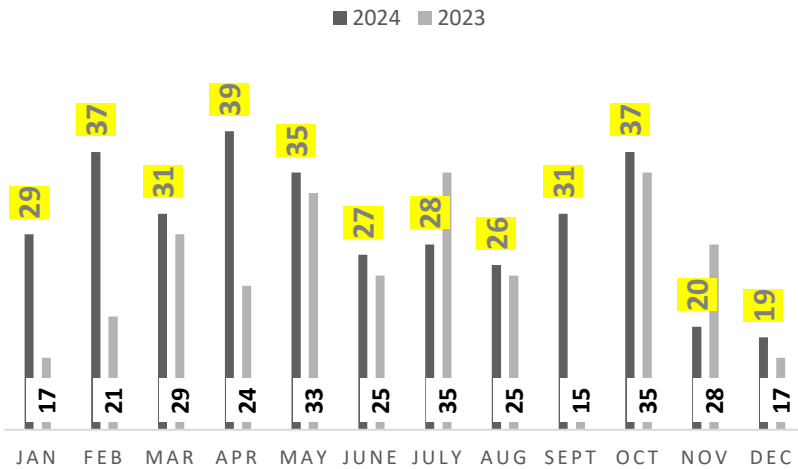
Pending sales across St Martin Parish are **down** 8% from December last year. Compared to November 2024 they are **down** by 21%.

Vermilion Parish Pendingings



Pending sales across Vermilion Parish are **up** 30% from December last year. Compared to November 2024 they are **down** by 3%.

Acadia Parish Pendingings



Pending sales across Acadia Parish are **up** 11% from December last year. Compared to November 2024 they are **down** by 5%.

Market Penetration

YOUR BRAND

COMPETITORS

Top 10 Listing Companies in Acadiana – December 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Real Broker, LLC (I001335)	698.5	200,634,000	287,236	13.65	15.47
2	Latter & Blum (I001163)	568.5	169,096,771	297,444	11.11	13.03
3	Keller Williams Realty Acadiana (I000906)	633.5	138,251,101	218,234	12.38	10.66
4	Cicero Realty LLC (I001234)	500.0	129,129,654	258,259	9.77	9.95
5	EXP Realty, LLC (exprealty)	535.0	119,865,125	224,047	10.45	9.24
6	Keaty Real Estate Team (I000932)	352.5	93,131,474	264,203	6.89	7.18
7	Lamplighter Realty, LLC (I001186)	155.0	45,045,278	290,615	3.03	3.47
8	NextHome Cutting Edge Realty (I001236)	100.5	27,821,138	276,827	1.96	2.14
9	Dwight Andrus Real Estate Agency, LLC (I001261)	61.0	25,746,905	422,080	1.19	1.98
10	HUNCO Real Estate (I001141)	78.0	23,664,575	303,392	1.52	1.82

Top 10 Listing OR Selling Companies in Acadiana – December 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Real Broker, LLC (I001335)	1305.5	373,694,572	286,246	12.75	14.40
2	Latter & Blum (I001163)	1103.5	338,413,132	306,673	10.78	13.04
3	Keller Williams Realty Acadiana (I000906)	1467.0	329,594,053	224,672	14.33	12.70
4	EXP Realty, LLC (exprealty)	1399.5	315,852,167	225,689	13.67	12.17
5	Keaty Real Estate Team (I000932)	661.5	180,131,430	272,308	6.46	6.94
6	Cicero Realty LLC (I001234)	584.0	150,302,189	257,367	5.70	5.79
7	Non-Mbr Office/Seller (I90001)	233.5	61,197,888	262,089	2.28	2.36
8	NextHome Cutting Edge Realty (I001236)	230.5	60,213,893	261,232	2.25	2.32
9	HUNCO Real Estate (I001141)	180.0	55,323,794	307,354	1.76	2.13
10	Lamplighter Realty, LLC (I001186)	155.0	45,045,278	290,615	1.51	1.74

Top 10 Listing Companies in Lafayette Parish – December 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Latter & Blum (I001163)	437.5	142,616,435	325,980	13.73	15.50
2	Real Broker, LLC (I001335)	428.0	137,897,314	322,190	13.43	14.99
3	Cicero Realty LLC (I001234)	429.0	112,826,814	263,000	13.46	12.26
4	Keller Williams Realty Acadiana (I000906)	353.0	88,587,192	250,955	11.08	9.63
5	EXP Realty, LLC (exprealty)	321.5	81,205,325	252,583	10.09	8.83
6	Keaty Real Estate Team (I000932)	233.5	65,905,775	282,252	7.33	7.16
7	Lamplighter Realty, LLC (I001186)	123.0	35,449,243	288,205	3.86	3.85
8	Dwight Andrus Real Estate Agency, LLC (I001261)	50.0	23,095,005	461,900	1.57	2.51
9	NextHome Cutting Edge Realty (I001236)	67.5	20,855,638	308,972	2.12	2.27
10	HUNCO Real Estate (I001141)	57.0	19,722,275	346,005	1.79	2.14

Top 10 Listing OR Selling Companies in Lafayette Parish – December 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Latter & Blum (I001163)	876.5	290,117,651	330,996	13.75	15.77
2	Real Broker, LLC (I001335)	844.0	269,299,411	319,075	13.24	14.64
3	Keller Williams Realty Acadiana (I000906)	857.5	218,119,505	254,367	13.45	11.85
4	EXP Realty, LLC (exprealty)	832.5	213,952,886	257,000	13.06	11.63
5	Keaty Real Estate Team (I000932)	456.5	133,966,133	293,464	7.16	7.28
6	Cicero Realty LLC (I001234)	495.0	129,800,619	262,223	7.77	7.05
7	HUNCO Real Estate (I001141)	142.0	47,121,404	331,841	2.23	2.56
8	NextHome Cutting Edge Realty (I001236)	146.5	44,069,048	300,813	2.30	2.39
9	Non-Mbr Office/Seller (I90001)	128.5	40,251,893	313,244	2.02	2.19
10	Lamplighter Realty, LLC (I001186)	123.0	35,449,243	288,205	1.93	1.93

Market Penetration Report by Companies

Top 10 Listing OR Selling Companies in Iberia Parish – December 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Keller Williams Realty Acadiana (I000906)	143.0	24,972,723	174,634	16.82	15.77
2	McGeeScott Realty (I001196)	113.0	24,379,598	215,749	13.29	15.40
3	EXP Realty, LLC (exprealty)	106.0	17,244,218	162,681	12.47	10.89
4	Latter & Blum (I001163)	77.0	14,979,560	194,540	9.06	9.46
5	Keaty Real Estate Team (I000932)	54.0	11,717,740	216,995	6.35	7.40
6	Real Broker, LLC (I001335)	41.0	7,295,594	177,941	4.82	4.61
7	WJH LLC of Delaware (I001363)	27.0	5,762,668	213,432	3.18	3.64
8	NextHome Cutting Edge Realty (I001236)	23.0	4,383,000	190,565	2.71	2.77
9	Cindy Herring Real Estate (I001038)	19.0	4,311,050	226,897	2.24	2.72
10	Dream Home Realty, LLC (I001181)	24.0	4,205,929	175,247	2.82	2.66

Top 10 Listing OR Selling Companies in St Landry Parish – December 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Keller Williams Realty Acadiana (I000906)	194.0	36,334,200	187,290	21.32	20.78
2	Real Broker, LLC (I001335)	121.0	28,993,120	239,613	13.30	16.58
3	EXP Realty, LLC (exprealty)	102.5	19,115,100	186,489	11.26	10.93
4	Latter & Blum (I001163)	41.0	8,670,705	211,481	4.51	4.96
5	Non-Mbr Office/Seller (I90001)	30.0	6,579,505	219,317	3.30	3.76
6	RE/MAX Excellence (I001244)	37.0	6,529,080	176,462	4.07	3.73
7	Hargroder Real Estate Group (I001199)	25.0	6,108,000	244,320	2.75	3.49
8	Goldie Locks Realty LLC (I001197)	23.0	4,980,400	216,539	2.53	2.85
9	Keaty Real Estate Team (I000932)	20.0	4,225,910	211,296	2.20	2.42
10	Evolve Realty, LLC (I001367)	18.0	3,740,600	207,811	1.98	2.14

Top 10 Listing OR Selling Companies in St Martin Parish – December 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Real Broker, LLC (I001335)	96.5	22,393,097	232,053	15.03	16.31
2	EXP Realty, LLC (exprealty)	107.5	22,188,109	206,401	16.74	16.16
3	Keller Williams Realty Acadiana (I000906)	110.0	19,772,496	179,750	17.13	14.40
4	RE/MAX Acadiana (I000020)	41.0	9,592,962	233,975	6.39	6.99
5	Latter & Blum (I001163)	38.0	8,587,050	225,975	5.92	6.25
6	Lamplighter Realty, LLC (I001186)	17.0	5,666,838	333,343	2.65	4.13
7	Keaty Real Estate Team (I000932)	22.0	5,166,897	234,859	3.43	3.76
8	Non-Mbr Office/Seller (I90001)	23.5	4,654,025	198,044	3.66	3.39
9	NextHome Cutting Edge Realty (I001236)	20.0	3,813,500	190,675	3.12	2.78
10	RE/MAX Select (28404)	6.0	3,610,000	601,667	0.93	2.63

Market Penetration Report by Companies

Top 10 Listing OR Selling Companies in Vermilion Parish – December 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Real Broker, LLC (I001335)	126.0	29,947,209	237,676	14.89	17.76
2	Cicero Realty LLC (I001234)	89.0	20,501,570	230,355	10.52	12.16
3	EXP Realty, LLC (exprealty)	120.0	20,133,504	167,779	14.18	11.94
4	Keller Williams Realty Acadiana (I000906)	95.0	16,597,185	174,707	11.23	9.84
5	Latter & Blum (I001163)	54.0	12,892,434	238,749	6.38	7.65
6	Keaty Real Estate Team (I000932)	29.0	8,330,500	287,259	3.43	4.94
7	RE/MAX Acadiana (I000020)	44.0	7,263,009	165,068	5.20	4.31
8	Dream Home Realty, LLC (I001181)	19.0	4,003,100	210,689	2.25	2.37
9	Lamplighter Realty, LLC (I001186)	15.0	3,929,197	261,946	1.77	2.33
10	Sunrise Realty LLC (I001078)	23.0	3,793,500	164,935	2.72	2.25

Top 10 Listing OR Selling Companies in Acadia Parish – December 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	EXP Realty, LLC (exprealty)	131.0	23,218,350	177,239	21.27	20.11
2	Keaty Real Estate Team (I000932)	80.0	16,724,250	209,053	12.99	14.48
3	Real Broker, LLC (I001335)	77.0	15,766,140	204,755	12.50	13.65
4	Keller Williams Realty Acadiana (I000906)	67.5	13,797,944	204,414	10.96	11.95
5	Platinum Realty (I001092)	21.0	4,484,700	213,557	3.41	3.88
6	Non-Mbr Office/Seller (I90001)	22.5	3,848,232	171,033	3.65	3.33
7	Century 21 Action Realty (I001065)	19.0	3,179,605	167,348	3.08	2.75
8	Latter & Blum (I001163)	17.0	3,165,732	186,220	2.76	2.74
9	Parish Realty Acadiana (I001178)	13.0	2,818,800	216,831	2.11	2.44
10	Rayne Realty Co, Inc (I000111)	8.0	2,166,300	270,788	1.30	1.88